



No. _____

Name

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Blacklick, Ohio 43004
www.focuscfo.com

**FRANCHISE DISCLOSURE DOCUMENT
FOCUS CFO GROUP, LLC**

Focus CFO Group, LLC (“Focus CFO”) provides outsourced Chief Financial Officer services (“CFO Services”) primarily to small and medium size businesses. As a result of considerable expenditure of time, effort and money, Focus CFO has developed and owns a unique system of providing outsourced CFO Services (the “Focus CFO System” or “System”) which is operated under certain unique and publicly recognized trademarks, service marks, logos and other commercial symbols including without limitation, the mark “Focus CFO®” (“Focus CFO Marks” or “Marks”). The Focus CFO System includes a variety of proprietary and confidential business methods, techniques, formats, designs, specifications, standards and procedures prescribed by or subject to the approval of Focus CFO, all of which may be improved further, developed or otherwise modified from time to time by Focus CFO.

The franchise offered is for the right to join Focus CFO as an independent contractor either as a CFO, directly providing on-site CFO support to Focus CFO clients, or as an Area President, working to generate new clients within Focus CFO’s coordinated client development system, both using the Focus CFO System and Focus CFO Marks.

The franchise offered is not a traditional franchise model. We are providing this Disclosure Document to ensure you understand the business opportunity being offered by Focus CFO.

- Clients who are brought into the Focus CFO System enter into contracts with Focus CFO, the franchisor, unlike other franchise opportunities, to ensure that its clients’

business practices and reputation are consistent with Focus CFO's quality standards and the reputation of the Focus CFO Mark.

- CFOs and Area Presidents perform CFO Services for Focus CFO clients as independent contractors and the fees generated from these services are split with Focus CFO in accordance with the terms of the Franchise Agreement.

Upon payment of a fee, Focus CFO Group, LLC will grant qualified persons and business entities the right to join the Focus CFO System as either an Area President or CFO and use the Focus CFO Marks.

The total investment necessary to begin operation as a franchisee, either as an Area President or CFO, typically ranges from \$7,500 to \$26,000. This includes \$7,500 - \$10,000 that must be paid to Focus CFO.

This Disclosure Document summarizes certain provisions of the Franchise Agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar-days before you sign the Franchise Agreement with, or make any payment to, Focus CFO in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

The terms of your contract will govern your franchise relationship. Do not rely on the Disclosure Document alone to understand the contract. Read all of your contract carefully. Show the Franchise Agreement and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this Disclosure Document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. You can ask your state agencies about them.

Date of Issuance: April 2, 2018

STATE EFFECTIVE DATES

The states listed below require that the Franchise Disclosure Document be registered or filed with the state, or to be exempt from registration. The Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

Kentucky	Exemption Filing Date: April 10, 2018
Indiana	Filing Date: April 10, 2018
Michigan	Filing Date: April 10, 2018

This is a document preview downloaded from FranchisePanda.com. The full document is available for free by visiting: <https://franchisepanda.com/franchises/focuscfo>