

FRANCHISE DISCLOSURE DOCUMENT



FOOT SOLUTIONS, INC.
(A Georgia Corporation)
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We offer a franchise for a business using the "FOOT SOLUTIONS" service mark and trade name offering foot care services, including computer foot scanning, custom, upgrade accommodative insoles, orthotics, arch supports and a line of specialty shoes and foot care products. Although we are not a medical type of facility, some of our stores do work with Medicare and the medical community. If this is an area of our business model you are interested in, we suggest you also review the current requirements in your state.

The total investment necessary to begin operation of a FOOT SOLUTIONS franchise for a single Foot Solutions business location is approximately \$121,300 to \$194,800 which includes \$29,500 which must be paid to the Franchisor. If we agree to sell you the right to develop up to 3 Foot Solutions businesses, you must sign our Multi-Unit Development Agreement and pay a Development Fee of \$69,500 for the rights to develop 3 Stores. The total initial investment necessary for a 3-store Development is between \$344,900 and \$565,400.

This Disclosure Document summarizes certain provisions of the Franchise Agreements and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, please contact our Legal Department at 223 Roswell St., Suite 202, Alpharetta, Georgia 30009, donna@footsolutions.com or 404-671-9549.

The terms of your contract will govern your franchise relationship. Do not rely on the Disclosure Document alone to understand your contract. Read your entire contract carefully. Show your contract and this Disclosure Document to an advisor, such as a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising. It is also recommended that you have an attorney familiar with franchising review these documents and that you also check with an accountant or business advisor.



There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: April 25, 2022



How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

| QUESTION | WHERE TO FIND INFORMATION |
|---|---|
| How much can I earn? | Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in item 20 or Exhibit C. |
| How much will I need to invest? | Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use. |
| Does the franchisor have the financial ability to provide support to my business? | Item 21 or Exhibit A includes financial statements. Review these statements carefully. |
| Is the franchise system stable, growing, or shrinking? | Item 20 summarizes the recent history of the number of company-owned and franchised outlets. |
| Will my business be the only Foot Solutions business in my area? | Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you. |
| Does the franchisor have a troubled legal history? | Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings. |
| What's it like to be a Foot Solutions franchisee? | Item 20 or Exhibit C lists current and former franchisees. You can contact them to ask about their experiences. |
| What else should I know? | These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents. |

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