

FRANCHISE DISCLOSURE DOCUMENT

FURNITURE MEDIC LIMITED PARTNERSHIP

3839 Forest Hill-Irene Road

Memphis, Tennessee 38125

901-597-8600

fmfranchiseinfo@furnituremedic.com

www.furnituremedic.com

www.furnituremedicfranchise.com



We grant franchises for a furniture and wood restoration, repair, and refinishing business.

The total investment necessary to begin operation of a Furniture Medic franchise is \$54,130 to \$70,373. This includes \$42,900 that must be paid to the franchisor.

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement or make any payment in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Dinah Coopwood at 3839 Forest Hill-Irene Road, Memphis, Tennessee 38125 or at 901.597.8600.

The terms of your Franchise Agreement will govern your franchise relationship. Don't rely on the disclosure document alone to understand your Franchise Agreement. Read all of your Franchise Agreement carefully. Show your Franchise Agreement and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information of franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1.877.FTC.HELP or by writing to the FTC at 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. In addition, there may also be laws on franchising in your state. Ask your state agency or visit your public library for other sources of information on franchising.

The issuance date of this disclosure document is: April 1, 2013

STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit C for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN TENNESSEE. OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN TENNESSEE THAN IN YOUR OWN STATE.
2. THE FRANCHISE AGREEMENT STATES THAT TENNESSEE LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. LOCAL CONTRACTOR LAWS MAY REQUIRE FURNITURE MEDIC FRANCHISEES TO OBTAIN SPECIAL LICENSES. PLEASE CONTACT YOUR STATE OR LOCAL GOVERNMENT LICENSE AGENCIES OR A LAWYER FAMILIAR WITH YOUR STATE'S REQUIREMENTS FOR FURTHER INFORMATION ON THIS.
4. THERE MAY BE ZONING OR OTHER RESTRICTIONS WHICH AFFECT YOUR ABILITY TO CONDUCT THE FRANCHISE BUSINESS FROM YOUR HOME. PLEASE CONTACT YOUR STATE OR LOCAL GOVERNMENT LICENSE AGENCIES OR A LAWYER FAMILIAR WITH YOUR STATE'S REQUIREMENTS FOR FURTHER INFORMATION ON THIS.
5. PLEASE NOTE THAT 74.6% OF THE SERVICEMASTER COMPANY AND SUBSIDIARIES TOTAL ASSETS ARE INTANGIBLE YOU MAY WANT TO CONSIDER THIS WHEN MAKING A DECISION TO PURCHASE THIS FRANCHISE OPPORTUNITY.
6. YOUR SPOUSE MUST SIGN A GUARANTY MAKING THE SPOUSE JOINTLY AND SEVERALLY LIABLE FOR THE OBLIGATIONS UNDER THE FRANCHISE AGREEMENT WHICH ALSO PLACES YOUR PERSONAL ASSETS AT RISK.
7. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Date: see next page

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration:

State	Effective Date
California	
Hawaii	
Illinois	
Indiana	
Maryland	
Michigan	February 12, 2013
Minnesota	
New York	
North Dakota	
Rhode Island	
South Dakota	
Virginia	
Washington	
Wisconsin	

In all other states, the effective date of this Franchise Disclosure Document is the issuance date of:
April 1, 2013

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