

## FRANCHISE DISCLOSURE DOCUMENT



VPC Pizza Franchise, LLC a Delaware limited liability company 60 E. Superior Street, Suite 300 Chicago, Illinois 60611 (312) 641-6500 www.giordanos.com

VPC Pizza Franchise, LLC offers franchises to operate restaurants known as Giordano's® Restaurants ("Giordano's® Restaurants"). Giordano's® Restaurants specialize in the sale of stuffed and thin-crust pizza, pasta, sandwiches, salads and other related food products prepared and sold in a manner and pursuant to specific recipes, formulas, techniques, methods of operation, procedures and standards.

The total investment necessary to begin operation of a Giordano's® Restaurant franchise is between \$645,000 and \$940,000 for a Limited-Service Restaurant and between \$1,345,000 and \$1,765,000 for a Full-Service Restaurant. This includes an Initial Franchise Fee of \$40,000 and payments for initial inventory totaling approximately \$3,000 to \$4,000 for a Limited-Service Restaurant and \$10,000 to \$20,000 for a Full-Service Restaurant that must be paid to us or our affiliates.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, us or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your Disclosure Document in another format that is more convenient to you. To discuss the availability of disclosures in different formats, contact Mr. Brent Johnson, President and Chief Financial Officer, VPC Pizza Franchise, LLC, 60 E. Superior Street, Suite 300, Chicago, Illinois 60611, (312) 589-3213.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contracts carefully. Show your contracts and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: April 25, 2018

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## **STATE COVER PAGE**

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit H for information about us or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION OR LITIGATION ONLY IN ILLINOIS. OUT-OF-STATE ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE OR LITIGATE WITH US IN ILLINOIS THAN IN YOUR HOME STATE. THE FRANCHISE AGREEMENT STATES THAT ILLINOIS LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.

## 2. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We may use the services of one of more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Date: See the next page for state effective dates.

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## GIORDANO'S® RESTAURANTS STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

| STATE        | EFFECTIVE DATE |  |
|--------------|----------------|--|
| California   |                |  |
| Florida      |                |  |
| Hawaii       | Not Registered |  |
| Illinois     |                |  |
| Indiana      |                |  |
| Maryland     | Not Registered |  |
| Michigan     |                |  |
| Minnesota    |                |  |
| Nebraska     |                |  |
| New York     | Not Registered |  |
| North Dakota | Not Registered |  |
| Rhode Island | Not Registered |  |
| South Dakota | Not Registered |  |
| Utah         |                |  |
| Virginia     | Not Registered |  |
| Washington   |                |  |
| Wisconsin    |                |  |

Issuance Date in the States Listed Below: April 25, 2018

| Alabama              | Iowa          | Montana        | Oregon         |
|----------------------|---------------|----------------|----------------|
| Alaska               | Kansas        | Nevada         | Pennsylvania   |
| Arizona              | Kentucky      | New Hampshire  | South Carolina |
| Arkansas             | Louisiana     | New Jersey     | Tennessee      |
| Colorado             | Maine         | New Mexico     | Texas          |
| Delaware             | Massachusetts | North Carolina | Vermont        |
| District of Columbia | Mississippi   | Ohio           | West Virginia  |
| Georgia              | Missouri      | Oklahoma       | Wyoming        |
| Idaho                |               |                |                |

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