

## FRANCHISE DISCLOSURE DOCUMENT

**GolfTEC Franchising LLC**  
(a Colorado limited liability company)  
12450 East Arapahoe Road, Suite B  
Centennial, Colorado 80112  
Telephone: (303) 779-9900  
Fax: (303) 741-1791  
sbauerle@golftec.com  
[www.golftec.com](http://www.golftec.com)



GolfTEC Franchising LLC offers franchises for the operation of indoor golf instruction centers. GolfTEC licenses methods that provide golf instruction to all experience levels, using digital video, impact analysis and motion analysis computers to measure a golfer's swing and compares this information to a database of over 150 tour players. The franchise offered under the development agreement is identical to that offered under the franchise agreement. The total investment necessary under the development agreement shall be a minimum of \$35,000 for the development of one center. The number of centers depends upon the designated geographic area you purchase and the number of golf instruction centers necessary to adequately serve the clients and potential clients in that geographic area which is based upon, among other things, the size of market, the number of core customers within a defined geographic area, daytime population, proximity to highways and residential income.

The total investment necessary to begin operation of a GolfTEC franchise ranges from \$130,175 to \$471,825. This includes an amount ranging from \$68,100 to \$148,150 that must be paid to the franchisor or affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the Sales Associate at 12450 East Arapahoe Road, Suite B, Centennial, Colorado 80112, (303) 779-9900, or sbauerle@golftec.com.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "*Buying a Franchise: A Consumer's Guide*," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

**THE DATE OF ISSUANCE OF THIS DISCLOSURE DOCUMENT IS:**

**November 12, 2013**

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, about other franchisors, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION OR, AS APPLICABLE, LITIGATION, ONLY IN COLORADO. OUT OF STATE ARBITRATION AND, IF APPLICABLE, LITIGATION, MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE OR LITIGATE WITH US IN COLORADO THAN IN YOUR OWN STATE.**
- 2. THE FRANCHISE AGREEMENT STATES THAT COLORADO LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.**
- 3. YOUR SPOUSE MAY BE REQUIRED TO SIGN A PERSONAL GUARANTEE MAKING YOUR SPOUSE JOINTLY AND SEVERALLY LIABLE FOR THE OBLIGATIONS UNDER THE FRANCHISE AGREEMENT, PUTTING YOUR SPOUSE'S PERSONAL ASSETS AT RISK.**
- 4. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.**

We do not use the services of a franchise broker or referral sources to assist us in selling our franchise.

The effective dates of this Disclosure Document in the states of California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, Rhode Island, Virginia, Washington and Wisconsin are stated on the next page.

## LIST OF FRANCHISE DISCLOSURE DOCUMENT ISSUANCE DATES

**California Issuance Date:**

**Hawaii Issuance Date:**

**Illinois Issuance Date:**

**Indiana Issuance Date:**

**Maryland Issuance Date:**

**Michigan Issuance Date:**

**Minnesota Issuance Date:**

**New York Issuance Date:**

**Rhode Island Issuance Date:**

**Virginia Issuance Date:**

**Washington Issuance Date:**

**Wisconsin Issuance Date:**

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