

## FRANCHISE DISCLOSURE DOCUMENT



### AmerisourceBergen Drug Corporation

A Delaware Corporation  
227 Washington Street  
Conshohocken, PA 19428  
(610) 727-7000

[www.AmerisourceBergen.com](http://www.AmerisourceBergen.com)

The franchise offered (“GNP Premier Program”) is for one or more retail outlets properly licensed as a retail pharmacy offering prescription services, over-the-counter health and beauty aids, and complementary services under the trade name of **Good Neighbor Pharmacy**® (“GNP Premier Pharmacy”). This offering is being made to pharmacies operating under a distribution agreement with us that sign a GNP Premier Agreement (Exhibit B).

As more fully described in Item 7 below, the total investment necessary for an existing pharmacy to begin operating a GNP Premier Pharmacy franchise ranges from \$1,797 to \$221,405, which includes between \$1,797 to \$54,497 which must be paid to us or our affiliates depending on your existing inventory of pharmaceutical and front-end products, signage purchases and utilization of our project management services.

For a start-up pharmacy, the total investment necessary to begin operating a GNP Premier Pharmacy franchise ranges from \$278,797 to \$575,705 (see Item 7), which includes between \$81,797 to \$165,297 which must be paid to us or our affiliates for an inventory of pharmaceutical and front-end products, signage, and/or optional project management services.

This Disclosure Document is required by law and summarizes certain provisions of your GNP Premier Agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact your account representative or the Good Neighbor Pharmacy program at 227 Washington Street, Conshohocken, PA 19428. You can also e-mail [programs@amerisourcebergen.com](mailto:programs@amerisourcebergen.com).

The terms of your **franchise agreement with us** (the “**GNP Premier Agreement**”) will govern our franchise relationship. Do not rely on the Disclosure Document alone to understand your contract. Read your entire contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC’s home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS (CALLED A “GNP PREMIER AGREEMENT” IN THIS DISCLOSURE DOCUMENT) DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you acquire this franchise:

1. THE GNP PREMIER AGREEMENT STATES THAT PENNSYLVANIA LAW GOVERNS THE AGREEMENTS, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
2. THE FRANCHISOR DOES NOT GRANT A PROTECTED OR EXCLUSIVE TERRITORY. You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands that we control.
3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

State franchise registration and relationship laws may affect the enforceability of choice of venue and choice of law provisions (see state-specific disclosures [pages iii to iv and Exhibit F of this Franchise Disclosure Document], as well as the state amendments in Exhibit D of the GNP Premier Agreement [which is Exhibit B of this Franchise Disclosure Document]).

## STATE REGISTRATIONS OR EXEMPTIONS

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Florida, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Utah, Virginia, Washington, and Wisconsin

This Disclosure Document is registered, on file or exempt from registration in the following states with franchise registration and disclosure laws:

State	Effective Date
California	EXEMPT
Florida	EXEMPT
Hawaii	PENDING
Illinois	EXEMPT
Indiana	EXEMPT
Maryland	EXEMPT
Michigan	EXEMPT
Minnesota	PENDING
New York	EXEMPT
North Dakota	EXEMPT
Rhode Island	EXEMPT
South Dakota	PENDING
Utah	EXEMPT
Virginia	EXEMPT
Washington	EXEMPT
Wisconsin	PENDING

In all other states, the effective date of this Franchise Disclosure Document is the Issuance Date of: December 20, 2019

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