



FRANCHISE DISCLOSURE DOCUMENT UNIT/MULTI-UNIT

www.goodcentssubs.com

**FRANCHISE DISCLOSURE DOCUMENT
MR. GOODCENTS FRANCHISE SYSTEMS, INC.**

**A Kansas Corporation
8997 Commerce Drive
De Soto, Kansas 66018
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1-800-648-CENT**

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Franchisee will operate a GOODCENTS® RESTAURANT(S) (“Restaurant(s)”), selling sandwiches, and related food products and services at competitive pricing.

The total investment necessary to begin operation of a leased inline unit GOODCENTS RESTAURANT franchise business is from \$243,500 to \$362,750. This investment includes a \$30,000 initial franchise fee which must be paid to the Franchisor. If you open a drive thru/pick-up window location, costs will be higher than the amounts listed for an inline unit, particularly in areas such as Construction Costs, Equipment, Signage and Computer System.

The total investment necessary to begin operation as a Developer under a Multi-Unit Agreement is from \$60,000 to \$150,000, which includes an initial multi-unit franchise fee paid to the Franchisor of \$30,000 for the first restaurant, \$15,000 for each additional Restaurants, which must be paid to the Franchisor and its affiliate. The Multi-Unit agreement allows the Developer the right to establish, develop, own, and operate more than one GOODCENTS RESTAURANT within a defined geographic area, pursuant to a development schedule.

The disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient to you. To discuss the availability of disclosures in different formats, contact the Compliance Officer, at 8997 Commerce Drive, De Soto, Kansas 66018; phone: (913) 583-8400.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read your contract carefully. Show your contract in this disclosure document to an advisor, such as a lawyer or accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as a “*A Consumer’s Guide to Buying a Franchise*,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C., 20580. You can also visit the FTC’s home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

FTC issuance date of this disclosure document is: March 27, 2020.

How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit F.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor’s direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit A includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only Goodcents® Restaurant in my area?	Item 12 and the “territory” provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What’s it like to be a Goodcents® Franchisee?	Item 20 or Exhibit F lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

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