



## FRANCHISE DISCLOSURE DOCUMENT



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GAC Franchising, LLC A Delaware limited liability company 9720 Wilshire Boulevard Suite 500 Beverly Hills, California, (310) 319-1850 Info@fatbrands.com www.greatamericancookies.com



GAC Franchising, LLC offers franchises for the operation of retail stores selling cookies, brownies and related food items and beverages under the GREAT AMERICAN COOKIES mark ("Stores").

The total investment necessary to begin operation of a GREAT AMERICAN COOKIES franchise is \$277,400 to \$403,150 for a Traditional Store; \$180,700 to \$318,150 for a Non-Traditional Store; \$95,250 to \$193,144 for a Satellite; and \$390,285 to \$513,935 for a GREAT AMERICAN COOKIES-MARBLE SLAB CREAMERY Co-Brand Store. This includes \$20,000 to \$50,000 that must be paid to us or our affiliates.

The total investment necessary to begin operation of a GREAT AMERICAN COOKIES Area Development franchise is \$35,000 and up. This includes \$35,000 or more that must be paid to us or our affiliates. You must purchase a minimum of 3 Stores under the Area Development Agreement.

This Franchise Disclosure Document ("Disclosure Document") summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.** 

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Warren Christiansen, 310-319-1850, 9720 Wilshire Blvd. Suite 500, Beverly Hills, California 90212.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You also can visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There also may be laws on franchising in your state. Ask your state agencies about them.

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## **How to Use This Franchise Disclosure Document**

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about
	outlet sales, costs, profits or losses. You
	should also try to obtain this information
	from others, like current and former
	franchisees. You can find their names and
	contact information in Item 20 or Exhibit H.
How much will I need to invest?	Items 5 and 6 list fees you will be paying
	to the franchisor or at the franchisor's
	discretion. Item 7 lists the initial investment
	to open. Item 8 describes the suppliers
Does the franchisor have the financial	you must use.  Item 21 or Exhibit I include financial
ability to provide support to my	statements. Review these statements
business?	carefully.
Is the franchise system stable,	Item 20 summarizes the recent history of
growing, or shrinking?	the number of company-owned and
g	franchised outlets.
Will my business be the only Great	Item 12 and the "territory" provisions in the
American Cookies business in my	franchise agreement describe whether the
area?	franchisor and other franchisees can
	compete with you.
Does the franchise have a troubled	Items 3 and 4 tell you whether the
legal history?	franchisor or its management have been
	involved in material litigation or bankruptcy
What's it like to be a Great American	proceedings.  Item 20 or Exhibit H lists current and
Cookies franchisee?	former franchisees. You can contact them
OUTRIES ITALICITISEE:	to ask about their experiences.
What else should I know?	These questions are only a few things you
The state of the s	should look for. Review all 23 Items and all
	Exhibits in this disclosure document to
	better understand this franchise
	opportunity. See the table of contents.

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