

STATE OF CALIFORNIA  
DEPARTMENT OF CORPORATIONS

FRANCHISE DISCLOSURE DOCUMENT

See attached

{00194626 DOC / }

## FRANCHISE DISCLOSURE DOCUMENT

**GREENHOMES AMERICA, LP**  
501 Technology Drive, Suite 3000  
Canonsburg, PA 15317  
(724) 873-2940  
www.greenhomesamerica.com

DEPARTMENT OF CORPORATIONS  
RECEIVED LOS ANGELES OFFICE

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The franchisee will operate a GREENHOMES AMERICA<sup>®</sup> franchised service business engaging in home performance contracting and home energy auditing services for residential single-family and multi-family properties.

The total investment necessary to begin operation of a GREENHOMES AMERICA<sup>®</sup> franchise is \$96,450 - \$232,000. This includes (1) an initial franchise fee in an amount equal to one of the following: (a) \$40,000 plus \$254 per 1,000 housing units over 75,000 housing units not to exceed \$59,000 for an initial exclusive territory, or (b) \$30,000 plus \$254 per 1,000 housing units over 75,000 housing units not to exceed \$49,000 for an additional exclusive territory, or (c) \$21,000 plus \$280 per 1,000 housing units over 75,000 housing units for an initial or additional non-exclusive territory; (2) a start-up kit fee of up to \$10,500 payable to us upon executing the franchise agreement; and (3) a software license fee of \$750, payable to us upon executing the Enterprise Management System Software License Agreement.

This disclosure document summarizes certain provisions of your GREENHOMES AMERICA<sup>®</sup> franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact GREENHOMES AMERICA, LP at 501 Technology Drive, Suite 3000, Canonsburg, PA 15317 or call (734) 873-2940 and ask for Bert Kendall.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "[A Consumer's Guide to Buying a Franchise](#)," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also

visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

**March 30, 2012**

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