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DEPARTMENT OF  
BUSINESS OVERSIGHT  
SAN FRANCISCO

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**FRANCHISE DISCLOSURE DOCUMENT**  
*(Single-Outlet Franchise and Development Rights)*DEPARTMENT OF  
BUSINESS OVERSIGHT  
SAN FRANCISCO

**GUS'S FRANCHISOR, LLC**  
**2636 Lockesley Cove North**  
**Germantown, Tennessee 38139**  
**Phone (901) 758-2323**  
**Fax (901) 758-2366**  
**wendym@GusFriedChicken.com**  
**www GusFriedChicken.com**

**FRANCHISE DISCLOSURE DOCUMENT**

Gus's Franchisor, LLC  
a Delaware limited liability company  
2636 Lockesley Cove North  
Germantown, Tennessee 38139  
Phone (901) 758-2323  
Fax (901) 758-2366  
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The franchised business you will own and operate is a casual restaurant that features fried chicken, beverages, and unique food service and other products doing business under the Principal Trademark "Gus's World Famous Fried Chicken"® (the "Franchised Business")

The total investment necessary to begin operation of a Franchised Business ranges from \$406,100 to \$912,900 This includes \$55,000 to \$75,000 that must be paid to us or our affiliate

We also offer to certain qualified persons rights ("Development Rights") to develop a specified number of Franchised Businesses (the "Gus's Restaurants") within a development area (the "Development Area") under a Gus's Development Agreement (the "Development Agreement") You must pay us a Development Fee equal to \$10,000 times the number of Gus's Restaurants you agree to develop (other than for the 1<sup>st</sup> Gus's Restaurant that you must purchase at the same time you purchase Development Rights) We will credit \$10,000 of the Development Fee against the Initial Franchise Fee for each additional Gus's Restaurant you develop

This Franchise Disclosure Document summarizes certain provisions of your franchise agreement ("Franchise Agreement") and other information in plain English Read this Franchise Disclosure Document and all accompanying agreements carefully You must receive this Franchise Disclosure Document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, us or an affiliate in connection with the proposed franchise sale or grant **Note, however, that no governmental agency has verified the information contained in this Franchise Disclosure Document**

You may wish to receive this Franchise Disclosure Document in another format that is more convenient for you To discuss the availability of this Franchise Disclosure Document in different formats, contact Wendy McCrory, President of Gus's Franchisor, LLC, at 2636 Lockesley Cove North, Germantown, Tennessee 38139 and (901) 758-2323

The terms of your contract will govern your franchise relationship Don't rely on this Franchise Disclosure Document alone to understand your contract Read all of your contract carefully Show your contract and this Franchise Disclosure Document to an advisor, like a lawyer or an accountant

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