

FRANCHISE DISCLOSURE DOCUMENT

H&R BLOCK TAX SERVICES LLC
A Missouri limited liability company
One H&R Block Way
Kansas City, Missouri 64105
Phone: 816-854-3000
www.hrblock.com



As a franchisee, you will operate a tax return preparation business and may have the right to offer bookkeeping and payroll services.

The total investment necessary to begin operation of an H&R Block franchise in a new territory is \$31,557 to \$149,398; however, for offers that include the purchase of an existing office, the total investment will vary depending on the value of the particular office purchased. This investment includes an initial franchise fee for each H&R Block franchise of \$2,500 that must be paid to the franchisor.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Undefined capitalized terms used in this disclosure document have the meaning assigned to them in the Franchise License Agreement attached as Exhibit F-1. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale or grant. **Note, however, that no government agency has verified the information contained in this document.**

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, such as a lawyer or accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "[A Consumer's Guide to Buying a Franchise](#)," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrators listed in Exhibit A for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY LITIGATION ONLY IN MISSOURI. OUT-OF-STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO LITIGATE WITH US IN MISSOURI THAN IN YOUR OWN STATE.
2. THE FRANCHISE AGREEMENT STATES THAT MISSOURI LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. THE BUSINESS OF THE FRANCHISE GENERATES ITS MOST SIGNIFICANT INCOME ONLY DURING THE PERIOD FROM JANUARY 1 THROUGH APRIL 15.
4. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

Effective Date: See the next page for state effective dates.

EFFECTIVE DATES OF STATE REGISTRATIONS

State	State Effective Date of Franchise Disclosure Document Issued July 27, 2018
California	July 16, 2018
Florida	February 24, 2018
Hawaii	PENDING
Illinois	July 27, 2018
Indiana	September 30, 2004
Kentucky	November 2, 1994
Maryland	PENDING
Michigan	August 5, 2018
Minnesota	PENDING
Nebraska	August 7, 2008
New York	November 1, 2004
North Dakota	PENDING
Rhode Island	PENDING
South Dakota	PENDING
Texas	July 25, 2008
Utah	June 27, 2018
Virginia	PENDING
Washington	PENDING
Wisconsin	PENDING
In all the other states, the effective date is the issuance date	July 27, 2018

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