

## FRANCHISE DISCLOSURE DOCUMENT



Trident Investment Partners, Inc. d/b/a Handyman Connection
An Illinois Corporation
11115 Kenwood Rd.
Blue Ash, Ohio 45242
(513) 771-3003
www.handymanconnection.com

Trident Investment Partners, Inc. d/b/a Handyman Connection offers franchises for businesses providing small to medium home repairs and light remodeling using the trade name HANDYMAN CONNECTION®.

The total investment necessary to begin operation of a Handyman Connection franchised business is \$103,375 to \$159,200. This includes the total amount of \$60,000 paid to us or our affiliate(s) comprised of the \$55,000 initial franchise fee and the \$5,000 proprietary software fee.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.** 

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the Handyman Connection Franchise Development team at 11115 Kenwood Rd., Blue Ash, Ohio 45242 at 1-877-771-4040 or 1-800-466-5530.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising such as "A Consumer Guide to Buying a Franchise," which can help you understand how to use this disclosure document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at <a href="www.ftc.gov">www.ftc.gov</a> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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i



## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit D for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION AND/OR MEDIATION ONLY IN OHIO. OUT-OF-STATE LITIGATION, ARBITRATION, AND/OR MEDIATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO SUE, ARBITRATE, OR MEDIATE WITH US IN OHIO THAN IN YOUR OWN STATE.
- 2. WE MAY TERMINATE THE FRANCHISE AGREEMENT IF YOU FAIL TO MEET SYSTEM AND FINANCIAL PERFORMANCE STANDARDS THAT WE ESTABLISH.
- 3. EACH SPOUSE OF THE FRANCHISE OWNERS/PARTNERS/MEMBERS/MANAGERS MUST SIGN A PERSONAL GUARANTY MAKING SUCH SPOUSES JOINTLY AND SEVERALLY LIABLE FOR ALL DEBTS AND OBLIGATIONS OF THE FRANCHISE WHETHER OR NOT THEY ARE INVOLVED IN THE OPERATION OF THE FRANCHISE BUSINESS. THIS REQUIREMENT PLACES THE PERSONAL AND MARITAL ASSETS OF YOU, YOUR SPOUSE AND YOUR OWNERS AT RISK.
- 4. THE FRANCHISE AGREEMENT STATES THAT OHIO LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 5. THE FRANCHISOR HAS MINIMUM SALES PERFORMANCE STANDARDS THAT YOU MUST MAINTAIN. YOU MAY WANT TO CONSIDER THIS WHEN MAKING A DECISION TO PURCHASE THIS FRANCHISE OPPORTUNITY.
- 6. THE NOTES TO THE AUDITED FINANCIAL STATEMENT STATES "THE ACCOMPANYING FINANCIAL STATEMENT HAS BEEN PREPARED ASSUMING THE COMPANY WILL CONTINUE AS A GOING CONCERN." YOU MAY WANT TO CONSIDER THIS WHEN MAKING A DECISION TO PURCHASE THIS FRANCHISE OPPORTUNITY.
- 7. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.



We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise. Some states require the registration of the Franchise Disclosure Document. A listing of such states can be found on the next page along with dates upon which this Franchise Disclosure Document became effective in the respective state.

## EFFECTIVE DATES FOR REGISTRATION STATES ARE LISTED ON THE NEXT PAGE

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