

MAR 20 2017

Sacramento Office

**FRANCHISE DISCLOSURE
DOCUMENT****FRANCHISOR****Harcourts Pacific LLC****27372 Aliso Creek Road****Aliso Viejo, CA 92656****Telephone 949 599 1757**

Harcourts

The franchise offered is for the operation of Harcourts real estate brokerage offices, which offers general real estate services, relating to the buying, selling, leasing, development, and management of real estate to the general public

The total investment necessary to begin operation of a Harcourts franchise ranges from one hundred fifty one thousand dollars (\$151,000 00) to three hundred sixty thousand dollars (\$360,000 00) This includes the initial franchise fee of twenty five thousand dollars (\$25,000 00) for a franchise, in which initial franchise fee must be paid to Harcourts Pacific LLC

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least fourteen (14) calendar days before you sign a binding agreement with, or make any payment to, the Franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document**

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, such as a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission ("FTC"). You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, N W , Washington, D C 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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