

FRANCHISE DISCLOSURE DOCUMENT

HARDCORE FITNESS FRANCHISE GROUP, LLC



A California Limited Liability Company 20715 Centre Pointe Parkway, Santa Clarita, CA 91350 Franchise@HardcoreFitnessInc.com http://www.HardcoreFitnessInc.com (585) 905-4446

The franchisee will operate a fitness gym offering group fitness and personal training sessions to consumers and retail sales of proprietary supplements, an exercise clothing line, nutritious meals and healthy snacks. Services include classes providing a high level of accountability as clients work toward their personal goals in strength training, weight loss, fitness, health and wellness. The franchise will operate under the name "Hardcore Fitness Boot Camp."

The total investment necessary to begin operation of a Hardcore Fitness Boot Camp franchise is between \$225,335 and \$354,300. This includes \$29,500 to \$39,500 that must be paid to the franchisor or its affiliates as an Initial Franchise Fee.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Nicole Nolan at 20715 Centre Pointe Parkway, Santa Clarita, CA 91350 or call (585) 905-4446.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW., Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

THE ISSUE DATE OF THIS DISCLOSURE DOCUMENT IS December 1, 2017.



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit C for information about the franchisor, about other franchisors, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise.

- 1. THE FRANCHISE AGREEMENT REQUIRES THAT THE FRANCHISEE ARBITRATE DISAGREEMENTS WITH THE FRANCHISOR ONLY IN THE STATE WHERE THE FRANCHISOR IS BASED AT THE TIME OF THE ACTION. OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO ARBITRATE WITH THE FRANCHISOR IN A STATE OTHER THAN IN YOUR HOME STATE.
- 2. THE FRANCHISE AGREEMENT STATES THAT THE LAW OF CALIFORNIA GOVERN THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW.
- 3. THE FRANCHISOR IS AT AN EARLY STAGE OF DEVELOPMENT AND HAS A LIMITED OPERATING HISTORY. THIS FRANCHISE IS LIKELY TO BE A RISKIER INVESTMENT THAN A FRANCHISE IN A SYSTEM WITH A LONGER OPERATING HISTORY.
- 4. THE FRANCHISOR'S FINANCIAL CONDITION, AS REFLECTED IN ITS FINANCIAL STATEMENTS (SEE ITEM 21) CALLS INTO QUESTION THE FRANCHISOR'S FINANCIAL ABILITY TO PROVIDE SERVICES AND SUPPORT YOU.
- 5. THE PRIMARY TRADEMARK THAT YOU WILL USE IN YOUR BUSINESS IS NOT FEDERALLY REGISTERED. IF THE FRANCHISOR'S RIGHT TO USE THIS TRADEMARK IN YOUR AREA IS CHALLENGED, YOU MAY HAVE TO IDENTIFY YOUR BUSINESS AND ITS PRODUCTS OR SERVICES WITH A NAME THAT DIFFERS FROM THAT USED BY OTHER FRANCHISEES OR THE FRANCHISOR. THIS CHANGE CAN BE EXPENSIVE AND MAY REDUCE BRAND RECOGNITION OF THE PRODUCTS OR SERVICES YOU OFFER.
- 6. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more franchise brokers or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should make sure to do your own investigation of the franchise.



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TABLE OF CONTENTS

	<u>ITEM</u> <u>PAGE</u>
1.	The Franchisor, and Any Parents, Predecessors and Affiliates
2.	Business Experience
3.	Litigation
4.	Bankruptcy6
5.	Initial Fees
6.	Other Fees
7.	Estimated Initial Investment
8.	Restrictions on Sources of Products and Services
9.	Franchisee's Obligations
10.	Financing
11.	Franchisor's Assistance, Advertising, Computer Systems, and Training
12.	Territory
13.	Trademarks
14.	Patents, Copyrights and Proprietary Information
15.	Obligation to Participate in the Actual Operation of the Franchise Business
16.	Restrictions of What the Franchise May Sell
17.	Renewal, Termination, Transfer and Dispute Resolution
18.	Public Figures
19.	Financial Performance Representations
20.	Outlets and Franchisee Information
21.	Financial Statements
22.	Contracts
23.	ReceiptEnd
	Exhibits to the Franchise Disclosure Document
A.	Financial Statements
B.	List of Franchisees
C	List of State Administrators
D.	State Addendum to FDD
E.	Franchise Agreement with Addenda
F.	Operations Manuals Table of Contents

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