



## **Franchise Disclosure Document**

Holiday Diversified Services, Inc.
A Minnesota Corporation
4567 American Boulevard West
Minneapolis, Minnesota 55437
(952) 830-8700
www.holidaystationstores.com
franchise@holidaystationstores.com

The franchise offered is for the operation of a Holiday Stationstore®. Holiday Stationstores® sell "Automotive Fuels," including gasoline and other motor vehicle fuels, as well as "Groceries, Food Service Items and Merchandise," including foods, groceries, food service items (hot and cold sandwiches, hot dogs, bratwursts, salads, fruit, bakery), convenience store items and general merchandise.

The total investment necessary to begin operation of a new Holiday Stationstore® ranges from \$2,788,600 to \$5,327,600. To convert a pre-existing store, your estimated initial investment ranges from \$801,600 to \$2,482,600. These initial investment estimates assume that you will own the land and building for your Holiday Stationstore® unless it is a conversion, and assume that you will choose to incur the costs of constructing and equipping an optional car wash. These amounts include \$76,370 to \$147,750 that must be paid to us or our affiliates, as detailed in Item 5.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, us or an affiliate in connection with the proposed franchise sale. Note, however that no government agency has verified the information contained in this document.

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of the disclosures in different formats, contact Tony M. Pavlovich at 4567 American Boulevard West, Minneapolis, Minnesota, (952) 830-8700.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: March 24, 2017



## STATE COVER PAGE

Your state may have a franchise law that requires a franchise to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, about other franchisors, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

THE FRANCHISE AGREEMENT STATES THAT IT WILL BE GOVERNED BY THE LAW OF THE STATE WHERE THE FRANCHISED STORE OR STORES ARE LOCATED. DISPUTES MAY BE ADJUDICATED EITHER IN THE COUNTY WHERE A FRANCHISED STORE IS LOCATED OR IN HENNEPIN COUNTY, MINNESOTA. IT MAY COST YOU MORE TO ADJUDICATE DISPUTES IN MINNESOTA THAN IN YOUR HOME STATE. OUT OF STATE ADJUDICATION MAY RESULT IN A LESS FAVORABLE RESOLUTION OF DISPUTES.

THERE MAY BE OTHER RISKS ASSOCIATED WITH THIS FRANCHISE.

Certain state laws may supersede these provisions. See State Addenda in Exhibit E for a summary of some of these laws.

Effective Dates: See the next page for state effective dates.



## STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates.

Michigan: April 3, 2016
Minnesota: March 24, 2016
North Dakota: March 16, 2016
South Dakota: March 15, 2016
Washington: April 17, 2016
Wisconsin: March 14, 2016

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