

## FRANCHISE DISCLOSURE DOCUMENT



HCAFranchise Corporation, A Nevada Corporation  
221 Main Street, Suite 520  
San Francisco, CA 94105  
Phone: (650) 462-9501 Website: [www.homecareassistance.com](http://www.homecareassistance.com)

As a franchisee, you will operate a non-medical home care business that provides in-home companionship services under the name “Home Care Assistance 1-866-4-LiveIn®.”

The total investment necessary to begin operation of a single HCA Business is between \$77,775 and \$245,250; between \$33,775 and \$116,250 of that must be paid to the franchisor or its affiliates.

The total investment necessary to begin operation of an Area Development business will be a minimum of \$97,775, with a minimum of \$53,775 that must be paid to the franchisor or its affiliates. You must pay a minimum initial franchise fee of \$32,475 for the first HCA Business you commit to open under the Area Development Agreement, and you must pay us an Area Development Fee of \$10,000 for each HCA Business you commit to operate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Barbara Schuh, HCAFranchise Corporation, 221 Main Street, Suite 520, San Francisco, CA 94105, (650) 462-9501, or at [bschuh@homecareassistance.com](mailto:bschuh@homecareassistance.com).

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as “*A Consumer's Guide to Buying a Franchise*,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

ISSUANCE DATE: May 26, 2017

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.**

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state.

**MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW OUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.**

Please consider the following **RISK FACTORS** before you buy this franchise:

1. **THE FRANCHISE AND AREA DEVELOPMENT AGREEMENTS REQUIRE YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION, MEDIATION, OR LITIGATION ONLY IN SAN FRANCISCO, CALIFORNIA. OUT-OF-STATE ARBITRATION, MEDIATION, OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE, MEDIATE, OR LITIGATE WITH US IN CALIFORNIA THAN IN YOUR OWN STATE.**
2. **THE FRANCHISE AND AREA DEVELOPMENT AGREEMENTS STATE THAT NEVADA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.**
3. **THE FRANCHISE AGREEMENT REQUIRES YOU TO BILL A MINIMUM OF \$30,000 PER MONTH AFTER YOU COMPLETE YOUR FIRST FULL YEAR OF OPERATIONS. IF YOU DO NOT REACH THIS MINIMUM BILLING LEVEL, WE HAVE THE RIGHT TO TERMINATE YOUR FRANCHISE AGREEMENT. SEE ITEM 12 OF THIS DISCLOSURE DOCUMENT AND PARAGRAPH 5.6 OF THE FRANCHISE AGREEMENT FOR MORE INFORMATION.**
4. **YOUR SPOUSE MUST SIGN A DOCUMENT THAT MAKES YOUR SPOUSE LIABLE FOR YOUR FINANCIAL OBLIGATIONS UNDER THE FRANCHISE AGREEMENT, EVEN THOUGH YOUR SPOUSE HAS NO OWNERSHIP INTEREST IN THE BUSINESS. THIS GUARANTEE WILL PLACE BOTH YOUR AND YOUR SPOUSE'S MARITAL AND PERSONAL ASSETS, PERHAPS INCLUDING YOUR HOUSE, AT RISK IF YOUR FRANCHISE FAILS**
5. **THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.**

We use the services of one or more **FRANCHISE BROKERS** or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

### STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

California Effective Date: \_\_\_\_\_

Hawaii Effective Date: \_\_\_\_\_

Illinois Effective Date: \_\_\_\_\_

Indiana Effective Date: \_\_\_\_\_

Maryland Effective Date: \_\_\_\_\_

Michigan Effective Date: \_\_\_\_\_

Minnesota Effective Date: \_\_\_\_\_

New York Effective Date: \_\_\_\_\_

North Dakota Effective Date: \_\_\_\_\_

Rhode Island Effective Date: \_\_\_\_\_

South Dakota Effective Date: \_\_\_\_\_

Virginia Effective Date: \_\_\_\_\_

Washington Effective Date: \_\_\_\_\_

Wisconsin Effective Date: \_\_\_\_\_

In all the other states, the effective date of this Franchise Disclosure Document is the issuance date of May 26, 2017.

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