

FRANCHISE DISCLOSURE DOCUMENT

Home Options Network LLC
A wholly-owned subsidiary of Baxter Healthcare Corporation
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The franchise offered is a fixed-location service business which provides specific healthcare services to patients suffering from renal kidney failure more specifically described as peritoneal dialysis services and treatment, home hemo dialysis, and related patient training. The franchised business will deliver home-based kidney dialysis services to patients through a pre-defined operating model and business system. The franchisor will not be providing medical advice to or through the franchised business, but will be offering a business model and operating system from which a healthcare facility featuring home-based kidney dialysis services can be efficiently run and operated.

The total investment necessary to begin operation of a Home Options™ business is dependent on whether the location is an “initial start-up” location (the “Gold Program”) or the “conversion” of an existing Renal Dialysis clinical healthcare facility which is already a Medicare-Certified Program and is fully licensed or otherwise approved within the state to provide the kidney dialysis services which are a feature of this franchise (the “Silver Program”)

For an initial start-up, the total investment necessary to begin operation of a Home Options™ franchise is between \$56,885 - \$231,033. This includes a \$6,000 Franchise Fee that must be initially paid to the franchisor

For a conversion of an existing Medicare-Certified and state-approved facility, the total investment necessary to begin operation of a Home Options franchise is between \$13,300 and \$42,500. In this case, there is no initial Franchise Fee that must be paid to the franchisor

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an

affiliate in connection with the proposed franchise sale **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Joseph Connor at Home Options Network, One Baxter Parkway, Deerfield, IL 60015, 1-888-736-2543 select Option 2.

The terms of your contract will govern your franchise relationship. Don't rely on this Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Georgia Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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