

## FRANCHISE DISCLOSURE DOCUMENT



Idolize Franchising LLC A North Carolina Limited Liability Company 8058 Corporate Center Drive, Suite 250 Charlotte, North Carolina 28226 704-612-2255 www.idolizespa.com

We offer qualified individuals and entities a franchise for the right to independently own and operate a distinctive beauty spa that operates under the IDOLIZE mark and features fast, affordable, and effective spa services, such as eyebrow and facial threading, lash and brow services, waxing, facials and alternative hair removal services provided to clients by a staff of trained professionals (each, a "Beauty Spa" or "Franchised Business").

The total investment necessary to begin operation of a single Idolize Beauty Spa ranges from \$193,800 to \$329,770. This includes \$22,500 to \$45,000 that must be paid to us or our affiliates.

The total investment necessary to begin operation of an Idolize Beauty Spa multi-unit development business ranges from \$244,400 to \$357,020, for a required minimum of two Idolize Beauty Spa outlets to be developed. This includes \$72,500 that must be paid to us or our affiliates. Additional outlets may be developed on the following schedule:

3 Outlets- \$95,000 4 Outlets- \$117,500 5 Outlets- \$140,000 For more than five outlets the fee will be \$22,500 per outlet.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.** 

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact us at 8058 Corporate Center Drive, Suite 250, Charlotte, North Carolina 28226 or 704-612-2255.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTCHELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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## How to Use this Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information.

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet
	sales, costs, profits or losses. You should also try
	to obtain this information from others, like current
	and former franchisees. You can find their names
	and contact information in Item 20 or Exhibit F.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the
	franchisor or at the franchisor's direction. Item 7
	lists the initial investment to open. Item 8
	describes the suppliers you must use.
Does the franchisor have the financial ability to	Item 21 or Exhibit D includes financial
provide support to my business?	statements. Review these statements carefully.
Is the franchise system stable, growing or	Item 20 summarizes the recent history of the
shrinking?	number of company-owned and franchised
	outlets.
Will my business be the only Idolize business in	Item 12 and the "territory" provisions in the
my area?	franchise agreement and multi-unit operator
	agreement describe whether the franchisor and
	other franchisees can compete with you.
Does the franchisor have a troubled legal	Items 3 and 4 tell you whether the franchisor or its
history?	management have been involved in material
	litigation or bankruptcy proceedings.
What's it like to be an Idolize franchisee?	Item 20, Exhibit F lists current and former
	franchisees. You can contact them to ask about
	their experiences.
What else should I know?	These questions are only a few things you should
	look for. Review all 23 Items and all Exhibits in
	this disclosure document to better understand this
	franchise opportunity. See the table of contents.



## What You Need to Know About Franchising Generally

<u>Continuing responsibility to pay fees</u>. You may have to pay royalties and other fees even if you are losing money.

**Business model can change.** The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

**Supplier restrictions.** You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

**Operating restrictions.** The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>**Competition from franchisor.**</u> Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

**<u>Renewal.</u>** Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

<u>When your franchise ends</u>. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

## Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use agency information in Exhibit A.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addendum. See the Table of Contents for the location of the State Specific Addendum.

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