

## FRANCHISE DISCLOSURE DOCUMENT

The Intelligent Office System, LLC

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We offer a franchise for the right to operate progressive virtual office and communications solutions businesses under the name "INTELLIGENT OFFICE Centers." Centers offer a range of vital business services to a mobile and non-mobile client base. Services include "follow-me" communications service (regardless of the Client's location), live reception and secretarial services, modern office technology, conference rooms, office space (short term or long-term use), and other necessary business support to Clients. You may choose between 2 office sizes to offer at your Center. We refer to the larger size as the "Main Center" and the smaller size as the "Connect Center."

The total investment necessary to begin operation of an INTELLIGENT OFFICE Main Center franchise ranges from \$338,235 to \$1,168,596. This includes \$17,200 to \$66,000 that must be paid to us or our affiliate. The total investment necessary to begin operation of an INTELLIGENT OFFICE Connect Center franchise ranges from \$256,400 to \$645,640. This includes \$47,800 to \$51,400 that must be paid to us or our affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.** 

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Gregg Quisito at 2520 Northwinds Parkway, Suite 375, Alpharetta, Georgia 30009, 1-866-355-1064 or 1-678-336-1780, <a href="mailto:gquisito@lynxfranchising.com">gquisito@lynxfranchising.com</a>.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at <a href="www.ftc.gov">www.ftc.gov</a> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There also may be laws on franchising in your state. Ask your state agencies about them.

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## **How to Use This Franchise Disclosure Document**

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information
	about outlet sales, costs, profits or
	losses. You should also try to obtain this
	information from others, like current
	and former franchisees. You can find
	their names and contact information in
	Item 20 or Exhibits E and F.
How much will I need to invest?	Item 5 and 6 list fees you will be paying
	to the franchisor or at the franchisor's
	direction. Item 7 lists the initial
	investment to open. Item 8 describes
	the suppliers you must use.
Does the franchisor have the	Item 21 or Exhibit G includes financial
financial ability to provide support	statements. Review these statements
to my business?	carefully.
Is the franchise system stable,	Item 20 summarizes the recent history
growing, or shrinking?	of the number of company-owned and
	franchised outlets.
Will my business be the only JAN-	Item 12 and the "territory" provisions
PRO business in my area?	in the franchise agreement describe
	whether the franchisor and other
	franchisees can compete with you.
Does the franchisor have a troubled	Items 3 and 4 tell you whether the
legal history?	franchisor or its management have
	been involved in material litigation or
VIII d to the control of the control	bankruptcy proceedings.
What's it like to be a JAN-PRO	Item 20 or Exhibits E and F lists current
franchisee?	and former franchisees. You can contact
Y47 . 1 . 1 . 1 . 1 . 1 . 2	them to ask about their experiences.
What else should I know?	These questions are only a few things
	you should look for. Review all 23
	Items and all Exhibits in this disclosure
	document to better understand this
	franchise opportunity. See the table of
	contents.



## What You Need To Know About Franchising Generally

<u>Continuing responsibility to pay fees.</u> You may have to pay royalties and other fees even if you are losing money.

<u>Business model can change</u>. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm you franchise business.

**Supplier restrictions**. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

**Operating restrictions**. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>Competition from franchisor</u>. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

**Renewal**. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

**When you franchise ends**. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

## Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit A.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

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