

**FRANCHISE DISCLOSURE DOCUMENT**

Island Society Franchising, LLC,  
a California limited liability company  
3303 Buchanan Street  
San Francisco, California 94123  
(941) 726-8654  
franchise@islandsocietytanning.com  
www.islandsocietytanning.com

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DEPARTMENT OF  
BUSINESS OVERSIGHT  
SAN FRANCISCO

ISLAND SOCIETY businesses specialize in spray tanning services at a spa location, ISLAND SOCIETY businesses may also be run as a home-based mobile location

The total investment necessary to begin operation of an Island Society business ranges from \$39,684 to \$191,376 This includes the \$24,900 Initial Franchise Fee that must be paid to the franchisor or affiliate

Island Society Franchising, LLC also offers an area development program ("Area Development Program") Under the Area Development Program, you will sign an Area Development Agreement ("Area Development Agreement") and pay us an initial fee equal to \$24,900 for the first unit you will develop, plus a deposit of \$12,450 for each additional unit you will develop in your development area, and each unit will operate according to its own Franchise Agreement For each unit developed after the first one, we will apply a pro rata portion of the initial fee you paid under the Area Development Agreement toward the initial franchise fee due for that unit, and you must pay \$12,450 when you sign the Franchise Agreement for the unit Your total initial investment will vary based on the number of units you will develop, own and operate

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English Read this Disclosure Document and all accompanying agreements carefully You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale **Note, however, that no governmental agency has verified the information contained in this document**

You may wish to receive your Disclosure Document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact Gemma Scurich, 3303 Buchanan Street, San Francisco, California 94123, (941) 726-8654

The terms of your contract will govern your franchise relationship Don't rely on the Disclosure Document alone to understand your contract Read all of your contracts carefully Show your contract and this Disclosure Document to an advisor, such as a lawyer or an accountant

Acquiring a franchise is a complex investment The information in this Disclosure Document can help you make up your mind More information on franchising, such as "A Consumer's Guide to Buying a Franchise", which can help you understand how to use this Disclosure Document, is

available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW Washington, D C 20580 You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information on franchising

There may also be laws on franchising that are specific to your state Ask your state agencies about them

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## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT**

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state

**MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW**

Please consider the following **RISK FACTORS** before you buy this franchise

**1 THE FRANCHISE AGREEMENT AND AREA DEVELOPMENT AGREEMENT REQUIRE YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION AND LITIGATION ONLY IN CALIFORNIA. OUT-OF-STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE AND LITIGATE WITH US IN CALIFORNIA THAN IN YOUR OWN STATE**

**2 THE FRANCHISE AGREEMENT AND AREA DEVELOPMENT AGREEMENT STATE THAT CALIFORNIA LAW GOVERNS THE AGREEMENTS, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS**

**3 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE**

**Effective Date SEE FOLLOWING PAGE**

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