



## FRANCHISE DISCLOSURE DOCUMENT

JC FRANCHISING INC  
A Texas Corporation  
100 Ritchie Rd  
Woodway Texas 76712  
(800) 848-1096  
franchiseservicesupp@jennycraig.com  
www.jennycraig.com

JC Franchising Inc franchises the right to open and operate Jenny Craig® weight loss and weight management centers (‘Centers’) that provide products and services to customers to help them manage their body weight, under the ‘Jenny Craig’ name logos and trademarks (the ‘Proprietary Marks’)

The total investment necessary to begin operation of a Center is \$182,100 to \$433,000. This includes the \$24,500 to \$50,750 that You must pay to Us or one of Our affiliates.

This disclosure document summarizes certain provisions of Your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before You sign a binding agreement with or make any payment to JC Franchising Inc or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive Your disclosure document in another format that is more convenient for You. To discuss the availability of disclosures in different formats, contact Jenny Craig Franchise Department, 100 Ritchie Rd, Woodway, Texas 76712, telephone (800) 848-1096 or by email at [franchiseservicesupp@jennycraig.com](mailto:franchiseservicesupp@jennycraig.com).

The terms of Your contract will govern Your franchise relationship with JC Franchising Inc. Do not rely on the disclosure document alone to understand Your contract. Read Your contract carefully. Show Your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help You make up Your mind. More information on franchising, such as ‘A Consumer’s Guide to Buying a Franchise,’ which can help You understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue N.W., Washington, D.C. 20580. You can also visit the FTC’s home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call Your state agency or visit Your public library for other sources of information on franchising.

There may also be laws on franchising in Your state. Ask Your state agencies about them.

Issuance Date March 7, 2016

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in Your state **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT**

Call the state franchise administrator listed in Exhibit A<sup>7</sup> for information about the franchisor, or about franchising in Your state

**MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW**

Please consider the following **RISK FACTORS** before You buy this franchise

- 1 **THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY NONBINDING MEDIATION ONLY AT OUR CORPORATE HEADQUARTERS (CURRENTLY WOODWAY TEXAS) THEN TO LITIGATION ONLY IN STATE OR FEDERAL COURT IN WACO TEXAS IT MAY ALSO COST YOU MORE TO MEDIATE WITH US IN TEXAS THAN IN YOUR OWN STATE**
- 2 **WE AND OUR AFFILIATES MAY ESTABLISH OTHER CHANNELS OF DISTRIBUTION AND SELL AND DISTRIBUTE ANY PRODUCT OR SERVICE UNDER THE SAME AND/OR DIFFERENT TRADEMARK IN COMPETITION WITH THE FRANCHISE**
- 3 **WE MAY TERMINATE THE FRANCHISE AGREEMENT IF THE FRANCHISE DOES NOT GENERATE A MINIMUM OF \$5,770 IN WEEKLY SALES, DEPENDING ON THE ROYALTY RATE YOU HAVE CHOSEN BEGINNING IN THE SECOND YEAR OF OPERATION THIS MINIMUM SALES QUOTA WILL BE ADJUSTED YEARLY BASED ON CONSUMER PRICE INDEX COLA**
- 4 **IN THE 1990's, OUR BUSINESS WAS SUBJECT TO GOVERNMENT INVESTIGATIONS ABOUT OUR ADVERTISING, TRADE PRACTICES PROGRAM COSTS, AND THE RISKS AND EFFECTIVENESS OF OUR PROGRAMS WE ENTERED INTO A SETTLEMENT ORDER WITH THE FTC REGARDING THESE ISSUES SEE ITEM 3 FOR DETAILS**
- 5 **THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE**

The franchise seller is JC Franchising, Inc 100 Ritchie Rd Woodway Texas 76712, (800) 848-1096

**Effective Date** See the next page for state effective dates

## STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state or be exempt from registration California Hawaii, Illinois, Indiana, Maryland, Minnesota, New York, North Dakota, Rhode Island, South Dakota Virginia and Washington

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates

California

Florida

Hawaii

Illinois

Indiana

New York

North Dakota

South Dakota

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