

Franchise Disclosure Documentyen

J.S. SUBS, LLC
A Florida Limited Liability Company

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The franchisee will own and operate a Jon Smith Subs restaurant franchise offering made-to-order submarine sandwiches, grilled sandwiches, salads and other related foods and beverages

The total investment necessary to begin operation of a Jon Smith Subs Restaurant is from \$324,000 to \$632,484 These amounts include \$146,000 to \$210,484 that you must pay to the franchisor and its affiliates. The total investment necessary to begin operation of a Jon Smith Subs Restaurant as a developer under the Franchise Development Agreement is from \$399,000 to \$902,484. These amounts include \$221,000 to \$480,484 that you must pay to the franchisor and its affiliates, although if you agree to develop more than 20 Restaurants the amounts you pay to the franchisor will be higher. For the development of more than 20 Jon Smith Subs Restaurants, these amounts would also include an additional \$10,000 for each Restaurant to be developed in excess of 20 Restaurants, that must be paid to the franchisor and its affiliates.

The disclosure document summarizes certain provisions of your franchise agreement and other information in plain English Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact a Franchise Development Specialist at 2121 Vista Parkway, West Palm Beach, Florida 33411, (888) 816-6749

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read all of your contracts carefully. Show your contract and this disclosure document to an advisor, such as a lawyer or accountant.

There may also be laws on franchising in your state. Ask your state agencies about them

Issue Date April 18, 2018 as amended October 9, 2018

J S Subs - CA HI IL ND WA - 2018 FDD (Amended)



## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in Exhibit F for information about the franchisor or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

- THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY LITIGATION ONLY IN FLORIDA OUT-OF-STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN FLORIDA THAN IN YOUR OWN STATE
- THE FRANCHISE AGREEMENT STATES THAT FLORIDA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS
- 3 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Date See state effective dates on next page



## STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin

This Franchise Disclosure Document is registered, on file, or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates

State	Effective Date
California	Pending
Hawaii	Pending
Illinois	Pending
Indiana	See Separate FDD
Maryland	See Separate FDD
Michigan	See Separate FDD
Mınnesota	See Separate FDD
New York	See Separate FDD
North Dakota	Pending
Rhode Island	See Separate FDD
South Dakota	See Separate FDD
Virginia	See Separate FDD
Washington	Pending
Wisconsin	See Separate FDD

In all the other states, the effective date of this Franchise Disclosure Document is the issuance date of April 18, 2018 as amended October 9, 2018

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