

FRANCHISE DISCLOSURE DOCUMENT

Juan Pollo Franchising, Inc
dba Juan Pollo
A California Corporation
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San Bernardino, California 92405
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www.juanpollo.com

RECEIVED**APR 14 2017**Department of Business Oversight
Los Angeles Office

As a Juan Pollo franchisee you will operate and offer within defined territories a quick serve restaurant outlet providing chicken rotisserie cooked and prepared using proprietary recipes and specified techniques, condiments and ingredients, and other food, beverages and related products and accessories

The total investment necessary to begin operation of a Juan Pollo restaurant outlet is \$161,000 to \$212,000 This includes \$24,000 to \$26,000 which must be paid to the franchisor and its affiliates

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale **Note, however, that no government agency has verified the information contained in this document**

You may wish to receive your disclosure document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact Albert Okura at 1398 North E Street, San Bernardino, California 92405, telephone (909) 238-0544

The terms of your contract will govern your franchise relationship Don't rely on the disclosure document alone to understand your contract Read your entire contract carefully Show your contract and this disclosure document to an advisor, such as a lawyer or an accountant

Buying a franchise is a complex investment The information in this disclosure document can help you make up your mind More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this disclosure document is available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580 You can also visit the FTC's homepage at www.ftc.gov for additional information Call your state agency or visit your public library for other sources of information on franchising

There may also be laws on franchising in your state Ask your state agencies about them

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STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with the state franchise administrator before offering or selling in your state **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT**

Call the state franchise administrator listed in Exhibit E for information about the franchisor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following **RISK FACTORS** before you buy this franchise

WE HAVE A LIMITED PRIOR HISTORY IN THE OFFER AND SALE OF FRANCHISES

YOU ARE NOT OBLIGATED TO PAY ANYTHING TO THE FRANCHISOR BEFORE THE FRANCHISOR COMPLETES ITS PRE-OPENING CONTRACT OBLIGATIONS TO YOU AND YOU OPEN YOUR FRANCHISED OUTLET

THE FRANCHISOR WILL COMPETE WITH THE FRANCHISEE IN ALTERNATIVE CHANNELS OF DISTRIBUTION

THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

Effective Date See the next page for state effective dates

STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin

This franchise is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates

California _____

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