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## RECEIVED BEPT OF CORPORATIONS FRANCHISE DISCLOSURE DOCUMENT SAN FRANCISCO



Kazoo Brand Extension, LEC 2930 East Second Avenue Denver, Colorado 80206 Telephone. (303) 322-0973, (800) 257-0008 Fax: (303) 322-0783 kazoo@kazootoys.com www.kazootoys.com

Kazoo Brand Extension, LLC grants single-unit Kazoo & Company Toys franchises ("Kazoo Unit Franchise(s)") that will license directly from us the right to operate a franchise under the name "Kazoo & Company Toys" Kazoo Unit Franchises specialize in the sale of educational and non-violent toys that play with imagination for ages ranging from zero to twelve years, and other related products and services We also grant Kazoo & Company Toys Regional Developer Franchises ("Regional Developer Franchise(s)"), which recruit prospective Kazoo Unit Franchises in designated development areas, provide certain sales and support services to Kazoo Unit Franchises located in the development areas, and may establish and operate one Kazoo Unit Franchise as a Pilot Franchise in their development areas

The total investment necessary to begin operation of a Kazoo Unit Franchise ranges from\$139,000 to \$397,500 This includes \$39,000 (If Franchisee decides to purchase more than one Kazoo Unit Franchise, then the franchise fee for each additional franchise will be \$35,000) that must be paid to the franchisor or affiliate

The total investment necessary to begin operation of a Regional Developer Franchise ranges from \$230,000 to \$756,500 if Regional Developer chooses to operate a Pilot Franchise and from \$148,200 to \$459,500 if Regional Developer operates a Regional Developer Franchise without a Pilot Franchise These amounts include between \$132,000 and \$400,000 that must be paid to the franchisor or affiliate The initial franchise fee of \$39,000 for a Unit franchise is not charged to a Regional Developer that chooses to operate a Pilot Franchise, as this is included in the initial development fee paid by the Regional Developer

This franchise disclosure document ("Disclosure Document" or "FDD") summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least fourteen (14) calendar days before you sign a binding agreement with, or make any payment to, us or an affiliate in connection with the proposed franchise sale. Note, however that no government agency has verified the information contained in this document.

You may wish to receive your Disclosure Document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact Diana Nelson, Kazoo Brand Extension, LLC, 2930 East Second Avenue, Denver, Colorado, 80206, (303) 322-0973, (800) 257-0008



The terms of your contract will govern your franchise relationship Don't rely on the FDD alone to understand your contract Read your entire contract carefully Show your contract and this FDD to an advisor, like a lawyer or accountant

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "Buying a Franchise, A Consumer Guide," which can help you understand how to use this disclosure document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue NW, Washington, DC 20580. You can also visit the FTC's home page at <a href="https://www.ftc.gov">www.ftc.gov</a> for additional information on franchising. Call your state agency or visit your public library for other sources of information on franchising.

There may be laws on franchising in your state. Ask your state agencies about them

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## STATE COVER PAGE

Your state may have a franchise law that requires a franchise to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in EXHIBIT A for information about the franchisor, about other franchisors, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

- THE FRANCHISE AGREEMENT AND THE REGIONAL DEVELOPER AGREEMENT PERMIT THE FRANCHISOR TO ENFORCE ITS RIGHTS IN THE APPROPRIATE COURTS LOCATED IN DENVER COUNTY, COLORADO OUT OF STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT IT ALSO MAY COST MORE TO SUE THE FRANCHISOR IN COLORADO THAN IN YOUR HOME STATE
- THE FRANCHISE AGREEMENT AND THE REGIONAL DEVELOPER AGREEMENT STATE THAT COLORADO LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS.
- 3 YOU MUST PAY A TERMINATION FEE IF YOU OR WE TERMINATE THE FRANCHISE BEFORE THE EXPIRATION OF THE FRANCHISE AGREEMENT YOU MAY ALSO HAVE TO PAY OTHER DAMAGES (LOST FUTURE REVENUES).
- 4. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more franchise brokers or referral sources to assist us in selling our franchise. A franchise broker or referral source is <u>our</u> agent and represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Please refer to State Effective Dates page for state-specific effective dates

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