

FRANCHISE DISCLOSURE DOCUMENT

KOJA KITCHEN®

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DEPARTMENT OF BUSINESS OVERSIGHT SAN FRANCISCO



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KoJa International LLC, a California limited liability company, offers franchises for the operation of KoJa Kitchen® restaurants and food trucks (each a "Unit") which offer and sell fast-casual Korean-Japanese fusion food and drink items. The total investment necessary to begin operation of a restaurant Unit franchise is between \$450,000 and \$775,000. This includes \$40,000 to \$45,000 that must be paid to the franchisor or affiliate. The total investment necessary to begin operation of a food truck Unit franchise is between \$194,500 and \$294,000. This includes \$40,000 to \$45,000 that must be paid to the franchisor or affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document**.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A

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Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D C 20580. You can also visit the FTC's home page at www ftc gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them

Issuance Date November 4, 2016 The Effective Dates in various states are described in the State Effective Date page



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in *Exhibit B* for information about the franchisor or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

- The franchise agreement permits the franchisee to arbitrate or litigate with the franchisor only in California. Out of state arbitration or litigation may force you to accept a less favorable settlement for disputes. It may also cost you more to arbitrate or litigate with us in California than in your home state.
- The franchise agreement states that California law governs the agreement, and this law may not provide the same protection and benefits as local law. You may want to compare these laws
- The franchise agreement contains provisions that limit franchisee's rights and may not be enforceable in California including but not limited to a waiver of jury trial
- This new franchisor has been in business for such a short period of time that its franchises are a higher risk investment than franchisors with a long-term operating history
- 5 There may be other risks concerning this franchise

We may use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should make sure to do your own investigation of the franchise.

Effective Date See the next page for state effective dates

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