

### FRANCHISOR'S COSTS AND SOURCE OF FUNDS

- 1 Disclose the Franchisor's total costs for performing its pre-opening obligations to provide goods or services in connection with establishing each franchised business, including real estate, improvements, equipment, inventory, training, and other items stated in the offering

| Category                   | Costs             |
|----------------------------|-------------------|
| Real Estate                | \$0               |
| Improvements               | \$0               |
| Equipment                  | <u>\$100</u>      |
| Inventory                  | <u>\$2,000</u>    |
| Training                   | <u>\$1,000</u>    |
| Travel                     | <u>\$1,000</u>    |
| Meals                      | \$0               |
| Other (describe)           | <u>\$500</u>      |
| <u>Marketing Materials</u> |                   |
| Totals                     | <u>\$4,600.00</u> |

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- 2 State separately the source of all required funds
- Initial Franchise Fees and Working Capital

**SUPPLEMENTAL INFORMATION REGARDING REGISTRATIONS AND APPLICATIONS**

- A** List of states in which this proposed registration application is effective
- California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, Virginia, Washington, Wisconsin
- B** List of states in which this proposed registration application is or will be shortly on file
- California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, Virginia, Washington, Wisconsin
- C** List of states that have refused to register this franchise offering
- None
- D** List of states that have revoked or suspended the right to offer franchises
- None
- E** List of states in which the proposed registration of these franchises has been withdrawn within the last five years
- None

## FRANCHISE DISCLOSURE DOCUMENT



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Department of Corporations  
Los Angeles

Kona Ice, Inc. a Kentucky Corporation  
5945 Centennial Circle  
Florence, Kentucky 41042  
1-800-KONAICE  
(1-800-566-2423)  
Email Tony@Kona-Ice.com  
www Kona-Ice.com

Kona Ice franchises operate mobile businesses that sell flavored shaved ice, ice cream and related products

The total investment necessary to begin operation of a Kona Ice franchised business is \$104,600 to \$120,000 This includes \$99,800 that must be paid to the franchisor or its affiliate(s)

The Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English Read this Disclosure Document and all accompanying agreements carefully You must receive this Disclosure Document at least fourteen (14) calendar days before you sign a binding agreement with, or make any payment in connection with the franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact Tony Lamb, 5945 Centennial Circle, Florence, Kentucky 41042 at 1-800-566-2423

The terms of your contract will govern your franchise relationship Don't rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor, like a lawyer or an accountant

Buying a franchise is a complex investment The information in this disclosure document can help you make up your mind More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information Call your state agencies or visit your public library for other sources of information on franchising

**ISSUANCE DATE: May 23, 2013**

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