

FRANCHISE DISCLOSURE DOCUMENT

LASH AND COMPANY FRANCHISING, LLC

(a Colorado limited liability company)

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Thornton, Colorado 80023

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Lash and Company Franchising, LLC is offering franchises for the establishment of spa businesses known as LASH AND COMPANY Spas where franchisees will operate the spa business and engage the services of a professional corporation or other entity that will employ and control any medical professionals who perform medical services in the spa. LASH AND COMPANY Spas specialize in eyelash extensions, injectables, skin rejuvenation, hair removal, hydrafacial MD, permanent make-up, tinting, waxing, airbrush tanning and related medical grade esthetic services and procedures.

The total estimated initial investment necessary to begin operation of a LASH AND COMPANY Spa, excluding the lease of a facility, ranges from \$227,500 to \$553,000. This includes \$45,000 that must be paid to the franchisor or its affiliates. See Items 5 and 7.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact us at 16677 Washington Street, Thornton, Colorado 80023, (303) 255-4705.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "*Buying a Franchise: A Consumer Guide*" which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

ISSUANCE DATE: May 1, 2018

STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.**

Call the state franchise administrator listed in Exhibit A for information about the franchisor, about other franchisors, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION OR, AS APPLICABLE, LITIGATION ONLY IN COLORADO. OUT OF STATE ARBITRATION, OR AS APPLICABLE, LITIGATION, MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US OR, AS APPLICABLE, SUE US IN COLORADO THAN IN YOUR OWN STATE.**
- 2. THE FRANCHISE AGREEMENT STATES THAT COLORADO LAW GOVERNS THE AGREEMENTS, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.**
- 3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.**

We may use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

The effective dates of this Disclosure Document in the states with registration laws are on the following page.

STATE EFFECTIVE DATES REGISTRATION STATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This Franchise Disclosure document is registered on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

California: <u>Not registered</u>	North Dakota: <u>Not registered</u>
Hawaii: <u>Not registered</u>	Rhode Island: <u>Not registered</u>
Illinois: <u>Not registered</u>	South Dakota: <u>Not registered</u>
Indiana: <u>Not registered</u>	Virginia: <u>Not registered</u>
Maryland: <u>Not registered</u>	Washington: <u>Not registered</u>
Minnesota: <u>Not registered</u>	Wisconsin: <u>Not registered</u>
New York: <u>Not registered</u>	

EXEMPTION/NOTICE FILING STATES

Connecticut: <u>Not exempt</u>	Michigan: <u>Not exempt</u>	Texas: <u>Not exempt</u>
Florida: <u>Not exempt</u>	Nebraska: <u>Not exempt</u>	Utah: <u>Not exempt</u>
Kentucky: <u>Not exempt</u>		

In all the other states, the effective date of this Franchise Disclosure Document is the issuance date of May 1, 2018.

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