



## FRANCHISE DISCLOSURE DOCUMENT LED FRANCHISING, LLC

Sacramento Office

A Florida Limited Liability Company 3281 Fairlane Farms Rd, Suite 1 Wellington, Florida 33414 (561) 273-1000 www LEDSource com Marcel@LEDSource com

The franchises offered are for the operation of LED Source® Businesses which are retail businesses that sell LED technology based and related products and services to commercial customers, as well as Area Development Businesses which acquire the right to develop multiple LED Source® Businesses

The total initial investment necessary to begin operation of an LED Source® Business ranges from \$118,600 to \$414,599 This includes \$55,500 to \$57,199 that must be paid to the franchisor or affiliates as an initial fee. The total initial investment necessary to begin our Area Development Program for 3 to 5 LED Source® Businesses ranges from \$217,600 to \$612,599 This includes \$154,500 to \$255,199 that must be paid to the franchisor or affiliates as an initial fee.

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payments to the franchisor or an affiliate in connection with the proposed franchise sale. NOTE, HOWEVER THAT NO GOVERNMENT AGENCY HAS VERIFIED THE INFORMATION CONTAINED IN THIS DOCUMENT.

You may wish to receive your disclosure document in another format that is more convenient for you To discuss the availability of disclosures in a different format, contact the Franchise Administration Department, Attn Marcel Fairbairn, 3281 Fairlane Farms Rd, Suite 1, Wellington, Florida 33414, (561) 273-1000, Marcel@LEDSource.com

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract in this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment Information in this disclosure document can help you make up your mind. More information on franchising such as "A Consumer's Guide To Buying a Franchise" which can help you understand how to use this disclosure document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC home page at www ftc gov. For additional information, call your state agency or visit your public library for other sources of information on franchising.

There may be other laws on franchising in your state. Ask your state agencies about them

ISSUANCE DATE August 31, 2014



## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISOR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in Exhibit "K" for information about the franchisor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

- 1 THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY LITIGATION ONLY IN PALM BEACH COUNTY, FLORIDA OUT-OF-STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST YOU MORE TO LITIGATE WITH US IN FLORIDA THAN IN YOUR OWN STATE
- THE FRANCHISE AGREEMENT REQUIRES THAT FLORIDA LAW GOVERNS THE AGREEMENT AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS
  - 3 THERE MAY BE OTHER RISKS CONCERNING THE FRANCHISE

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise(s) A franchise broker or referral source represents us, <u>not</u> you We pay this person a fee for selling our franchise(s) or referring you to us You should be sure to do your own investigation of the franchise

Effective Date See the next page for state effective dates



## STATE SPECIFIC EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates

State Effective Date

California

Hawaii

Illinois

Maryland

Michigan

Minnesota

Virginia

New York

Washington

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