

FRANCHISE DISCLOSURE DOCL Ling & Louie's Restaurants, LLC

An Arizona limited liability company 6263 North Scottsdale Road, Suite 374 Scottsdale, Arizona 85250 (480) 945-0088 www.lingandlouies.com owner@lingandlouies.com

The franchise is for a Ling & Louie's® Asian Bar & Grill, which is a full-service restaurant featuring Asian cuisine in a casual dining atmosphere with a full-service bar.

The estimated total investment to begin operation of a Ling & Louie's® Asian Bar & Grill restaurant is between \$886,500 and \$1,416,500 (excluding alcoholic beverage and other licenses and permit fees). This includes the \$50,000 franchise fee and the \$30,000-\$60,000 opening team training fee that must be paid to us. (Note that for franchises in Alaska, Hawaii and some urban/metropolitan areas, your costs may be higher). These figures are estimates only and it is possible to significantly exceed costs in any of the areas listed. Your costs will depend upon several factors. See Items 5 and 7.

In addition, if we agree to sign a Development Agreement with you with respect to the operation of more than one Ling & Louie's® Asian Bar & Grill restaurant, you must pay us \$20,000 as a development fee for each Ling & Louie's® Asian Bar & Grill restaurant (other than the first one). However, the \$20,000 per restaurant development fee will be credited towards the \$50,000 franchise fee for your subsequent Ling & Louie's® Asian Bar & Grill restaurants.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this Disclosure Document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosure in different formats, contact Kate Kucharski Poland at Ling & Louie's Restaurants, LLC, 6263 North Scottsdale Road, Suite 374, Scottsdale, Arizona 85250 and (480) 945-0088.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission (the "FTC"). You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A1 for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY LITIGATION ONLY IN ARIZONA. OUT-OF-STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO LITIGATE WITH US IN ARIZONA THAN IN YOUR OWN STATE.

THE FRANCHISE AGREEMENT STATES THAT ARIZONA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.

THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

State	Effective Date	State	Effective Date
California	Juce	North Dakota	
Hawaii		Rhode Island	
Illinois		South Dakota	
Indiana		Virginia	
Maryland		Washington	
Minnesota		Wisconsin	
New York			



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