

**SUPPLEMENTAL INFORMATION**

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(DEC 17 2013)

I. Disclose:

A. The states in which this proposed registration application is effective: None.

(Please note that prior to the corporate reorganization that is described in the cover letter for this initial registration application, when the Mac Tools Division was a part of Stanley Black & Decker, Inc., it held effective registrations in all states except Illinois and New York, where the franchise offering was exempt under the relevant statutes.)

B. The states in which this proposed registration application is or will be shortly on file: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

C. The states that have refused to register this franchise offering: None.

D. The states that have revoked or suspended the right to offer franchises: None.

E. The states in which this proposed registration of these franchises has been withdrawn within the last five years and the reasons for revocation or suspension: None.

II. The Mac Tools Division's total costs for performing its pre-opening obligations to provide goods or services in connection with establishing each franchise, including real estate, improvements, equipment, inventory, training and other items stated in Mac Tools' offering, as well as the source of required funds, are as follows:

**Costs for Performing Pre-Opening Obligations**

Real Estate	n/a
Improvements	n/a
Equipment	n/a
Inventory	\$26,700
Training	\$ 2,500
Total.....	\$29,200

**Sources of Required Funds:\***

Initial Franchise Fee.....	\$ 3,000
Payment by Franchisee for Starter Inventory.....	\$50,000
Total .....	\$53,000

\*Funds from optional purchases, such as displays for the truck and the possible purchase of a truck from Stanley Industrial & Automotive, LLC through its Mac Tools Division are omitted. Costs to Stanley Industrial & Automotive, LLC through its Mac Tools Division related to such optional purchases are also omitted.

## GUARANTEE OF PERFORMANCE

For value received, Stanley Black & Decker, Inc., a Connecticut corporation (the "Guarantor"), located at 1000 Stanley Drive, New Britain, Connecticut 06053, absolutely and unconditionally guarantees to assume the duties and obligations of the "Franchisor", Stanley Industrial & Automotive, LLC, a Delaware limited liability company, through its Mac Tools Division, located at 505 North Cleveland Avenue, Westerville, Ohio 43082, under its franchise registration in each state where the franchise is registered, and under its Mac Tools Franchise Agreement identified in its December 28, 2013 Franchise Disclosure Document, as it may be amended, and as that Mac Tools Franchise Agreement may be entered into with franchisees and amended, modified or extended from time to time. This guarantee continues until all such obligations of the Franchisor under its franchise registrations and the Franchise Agreement are satisfied or until the liability of Franchisor to its franchisees under the Franchise Agreement has been completely discharged, whichever first occurs. The Guarantor is not discharged from liability if a claim by a franchisee against the Franchisor remains outstanding. Notice of acceptance is waived. The Guarantor does not waive receipt of notice of default on the part of the Franchisor. This guarantee is binding on the Guarantor and its successors and assigns.

The Guarantor signs this guarantee at New Britain, Connecticut on the 28<sup>th</sup> day of December, 2013.

STANLEY BLACK & DECKER, INC.

By. Catherine Ennis  
Catherine Ennis  
Assistant Treasurer



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**FRANCHISE DISCLOSURE DOCUMENT****Stanley Industrial & Automotive, LLC  
A Delaware Limited Liability Company****Through its Mac Tools Division****505 North Cleveland Avenue****Westerville, Ohio 43082****(614) 755-7000****[www.mactools.com](http://www.mactools.com)****[ddc@sbdinc.com](mailto:ddc@sbdinc.com)**

**Brief Description of the Franchised Business:** The franchisee will receive the right to operate a business involving the mobile sale of professional automotive tools and similar products manufactured and/or distributed by Mac Tools and bearing the MAC Tools® trademarks. The franchisee may also be permitted to purchase and distribute certain other products sold by Mac Tools. The franchisee will be assigned a route of assigned stops with approximately 325 potential customers of Mac Tools products. The franchisee will regularly visit the stops with a truck equipped with displays of the tool inventory. The stops will include automotive aftermarket businesses, service stations, independent garages, car and truck dealerships, and non-automotive businesses such as cycle shops, lawn mower shops, airports, marinas, machine shops, factories, farm implement dealers or repairers, commercial agricultural businesses and other commercial users of tools and shop equipment. The customers at the stops are professional mechanics and others who will use the products in business. The franchise is granted for an initial term of 5 years with the right, upon compliance with certain conditions, to renew for two additional successive 5 year renewal terms.

The total investment necessary to begin operation of a Mac Tools franchised business ranges from \$86,290 to \$240,305 (assuming you operate one Route). This includes the \$53,000 to \$54,500 that must be paid to the franchisor or an affiliate. If you qualify for the Mac Tools Veterans Program discount, the total investment necessary to begin operation of a Mac Tools franchised business ranges from \$76,290 to \$230,305 (assuming you operate one Route). This includes the \$43,000 to \$44,500 that must be paid to the franchisor or an affiliate. The estimated initial investment for an existing Mac Tools distributor converting to a Mac Tools franchised business ranges from \$1,000 to \$4,125 (assuming you operate one Route). This includes the \$0 to \$1,500 that must be paid to the franchisor or an affiliate. The estimated initial investment for a distributor or franchisee of another mobile tool or mobile product distribution system, or an employee of Stanley Industrial & Automotive, LLC, converting to a Mac Tools franchised business ranges from \$83,350 to \$237,515 (assuming you operate one Route). This includes the \$53,000 to \$54,500 that must be paid to the franchisor or an affiliate. If a converting franchisee, distributor (other than an existing Mac Tools distributor) or employee qualifies for the Mac Tools Veterans Program discount, the total investment necessary to begin operation of a Mac Tools franchised business ranges from \$73,350 to \$227,515 (assuming you operate one Route). This includes the \$43,000 to \$44,500 that must be paid to the franchisor or an affiliate.

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