



FRANCHISE DISCLOSURE DOCUMENT
Stanley Industrial & Automotive, LLC

A Delaware Limited Liability Company
Through its Mac Tools Division
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Received
LA Mailroom

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Department of
Business Oversight

Brief Description of the Franchised Business The franchisee will receive the right to operate a business involving the mobile sale of professional automotive tools and similar products manufactured and/or distributed by Mac Tools and bearing the MAC Tools® trademarks. The franchisee may also be permitted to purchase and distribute certain other products sold by Mac Tools. The franchisee will be assigned a route of assigned stops with approximately 325 potential customers of Mac Tools products. The franchisee will regularly visit the stops with a truck equipped with displays of the tool inventory. The stops will include automotive aftermarket businesses, service stations, independent garages, car and truck dealerships, and non-automotive businesses such as cycle shops, lawn mower shops, airports, marinas, machine shops, factories, farm implement dealers or repairers, commercial agricultural businesses and other commercial users of tools and shop equipment. The customers at the stops are professional mechanics and others who will use the products in business. The franchise is granted for an initial term of 5 years with the right, upon compliance with certain conditions, to renew for two additional successive 5 year renewal terms.

The total investment necessary to begin operation of a Mac Tools franchised business ranges from \$103,190 to ~~\$255,305~~ \$256,005 (assuming that you operate one Route). This includes the \$68,000 to \$69,500 that must be paid to the franchisor or an affiliate. The estimated initial investment for an existing Mac Tools distributor converting to a Mac Tools franchised business ranges from \$3,900 to \$15,765 (assuming that you operate one Route). This includes the \$3,000 to \$4,500 that must be paid to the franchisor or an affiliate. The estimated initial investment for a distributor or franchisee of another mobile tool or mobile product distribution system, or an employee of Stanley Industrial & Automotive, LLC, converting to a Mac Tools franchised business ranges from \$100,300 to ~~\$252,765~~ \$253,465 (assuming that you operate one Route). This includes the \$68,000 to \$69,500 that must be paid to the franchisor or an affiliate.

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, N W , Washington, D C 20580. You can also visit the FTC’s home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date February 19, ~~2016~~, as amended October 25, 2016

STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates

California	March 2, 2016, as amended , 2016
Hawaii	March 9, 2016, as amended , 2016
Illinois	March 2, 2016, as amended , 2016
Indiana	March 10, 2016, as amended October 25, 2016
Maryland	March 8, 2016, as amended , 2016
Michigan	December 26, 2015, as amended February 19, 2016 <u>and October 25, 2016</u>
Minnesota	March 3, 2016, as amended , 2016
New York	March 16, 2016, as amended , 2016
North Dakota	March 3, 2016, as amended , 2016
Rhode Island	April 1, 2016, as amended , 2016
South Dakota	March 2, 2016, as amended October 25, 2016
Virginia	March 15, 2016, as amended , 2016
Washington	March 30, 2016, as amended , 2016
Wisconsin	March 2, 2016, as amended , 2016

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