



**FRANCHISE DISCLOSURE DOCUMENT**

**Stanley Industrial & Automotive, LLC**  
**A Delaware Limited Liability Company**

**Through its Mac Tools Division**

**505 North Cleveland Avenue**

**Westerville, Ohio 43082**

**(614) 755-7000**

**www.mactools.com**

**www.mactoolsfranchises.com**

**ddc@sbdinc.com**

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 LA Mailroom  
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 Department of  
 Business Oversight

**Brief Description of the Franchised Business:** The franchisee will receive the right to operate a business involving the mobile sale of professional automotive tools and similar products manufactured and/or distributed by Mac Tools and bearing the MAC Tools® trademarks. The franchisee may also be permitted to purchase and distribute certain other products sold by Mac Tools. The franchisee will be assigned a route of assigned stops with approximately 325 potential customers of Mac Tools products. The franchisee will regularly visit the stops with a truck equipped with displays of the tool inventory. The stops will include automotive aftermarket businesses, service stations, independent garages, car and truck dealerships, and non-automotive businesses such as cycle shops, lawn mower shops, airports, marinas, machine shops, factories, farm implement dealers or repairers, commercial agricultural businesses and other commercial users of tools and shop equipment. The customers at the stops are professional mechanics and others who will use the products in business. The franchise is granted for an initial term of 510 years with the right, upon compliance with certain conditions, to renew for two additional successive 510 year renewal term.

The total investment necessary to begin operation of a Mac Tools franchised business ranges from \$106,026,129.001 to \$259,255,283.155 (assuming that you operate one Route). This includes the \$70,950,93.000 to \$72,450,94.500 that must be paid to the franchisor or an affiliate. The estimated initial investment for an existing Mac Tools distributor converting to a Mac Tools franchised business ranges from \$7,150,200 to \$22,215,24.265 (assuming that you operate one Route). This includes the \$5,950,8.000 to \$10,650,12.700 that must be paid to the franchisor or an affiliate. The estimated initial investment for a distributor or franchisee of another mobile tool or mobile product distribution system, or an employee of Stanley Industrial & Automotive, LLC, converting to a Mac Tools franchised business ranges from \$103,550,126.525 to \$256,715,280.615 (assuming that you operate one Route). This includes the \$70,950,93.000 to \$72,450,94.500 that must be paid to the franchisor or an affiliate.

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: February 27, 2018, as amended March 9, 2018, May 29, 2018  
and May 29, September 19, 2018

## STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

California	March 6, 2018, as amended June 4, 2018 and _____, 2018
Hawaii	March 12, 2018, as amended June 8, 2018 and _____, 2018
Illinois	March 2, 2018, as amended May 31, 2018 and _____, 2018
Indiana	March 10, 2018, as amended May 29, 2018 and September 19, 2018
Maryland	March 12, 2018, as amended June 14, 2018 and _____, 2018
Michigan	December 26, 2017, as amended February 27, 2018, March 9, 2018, May 29, 2018 and May 29, September 19, 2018
Minnesota	March 6, 2018, as amended June 18, 2018 and _____, 2018
New York	March 14, 2018, as amended June 29, 2018 and _____, 2018
North Dakota	March 21, 2018, as amended June 4, 2018 and _____, 2018
Rhode Island	February 21, 2018, as amended June 4, 2018 and _____, 2018
South Dakota	March 2, 2018, as amended March 9, 2018, May 29, 2018 and May 29, September 19, 2018
Virginia	March 7, 2018, as amended June 5, 2018 and _____, 2018
Washington	March 30, 2018, as amended June 19, 2018 and _____, 2018
Wisconsin	March 1, 2018, as amended May 31, 2018 and _____, 2018

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