

FRANCHISE DISCLOSURE DOCUMENT



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medspa810 Franchising, LLC offers area representative franchises for the operation of a business that solicits, screens, recruits, develops, services and supports third party franchisees that operate medspas under the name medspa810 within a designated development territory.

The total investment necessary to begin operation of a medspa810 area representative franchise ranges from \$93,150 to \$689,500. This includes \$75,000 to \$600,000 that must be paid to us and our affiliates.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document**.

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the franchisor at 4 Independence Way, Suite 120, Princeton, New Jersey 08540 or by phone at (833) 733-4100.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission (the "FTC"). You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: March 6, 2019 (amended June 7, 2019)



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in <u>EXHIBIT "A"</u> for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE AREA REPRESENTATIVE AGREEMENT REQUIRES THAT ALL DISAGREEMENTS BE SETTLED BY MEDIATION, ARBITRATION OR LITIGATION IN ARIZONA. OUT-OF-STATE MEDIATION, ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO MEDIATE, ARBITRATE OR LITIGATE WITH US IN ARIZONA THAN IN YOUR HOME STATE.
- 2. THE AREA REPRESENTATIVE AGREEMENT STATES THAT ARIZONA LAW GOVERNS THESE AGREEMENTS, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS. EVEN THOUGH THE AREA REPRESENTATIVE AGREEMENT PROVIDES THAT "HOME STATE" LAW APPLIES, LOCAL LAW MAY SUPERSEDE IT IN YOUR STATE. PLEASE REFER TO ANY STATE-SPECIFIC ADDENDUM THAT MAY BE ATTACHED TO THIS DISCLOSURE DOCUMENT FOR DETAILS.
- 3. YOUR SPOUSE MUST SIGN A DOCUMENT WHICH MAKES YOUR SPOUSE LIABLE FOR YOUR FINANCIAL OBLIGATIONS UNDER THE AREA REPRESENTATIVE AGREEMENT, EVEN THOUGH YOUR SPOUSE HAS NO OWNERSHIP INTEREST IN THE BUSINESS. THIS PLACES BOTH YOUR AND YOUR SPOUSE'S MARITAL AND PERSONAL ASSETS, INCLUDING YOUR HOUSE, AT RISK IF YOUR AREA REPRESENTATIVE FRANCHISE FAILS.
- 4. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Date: March 25, 2019	(amended,	2019	9)
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TABLE OF CONTENTS

ITEM 1	FRANCHISOR AND ANY PARENTS, PREDECESSORS AND AFFILIATES	1
ITEM 2	BUSINESS EXPERIENCE	
ITEM 3	LITIGATION	4
ITEM 4	BANKRUPTCY	5
ITEM 5	INITIAL FEES	5
ITEM 6	OTHER FEES	5
ITEM 7	ESTIMATED INITIAL INVESTMENT	7
YOUR ES	STIMATED INITIAL INVESTMENT	
ITEM 8	RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES	9
ITEM 9	FRANCHISEE'S OBLIGATIONS	10
	FINANCING	11
ITEM 11	FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS AND	
	TRAINING	11
ITEM 12	TERRITORY	16
	TRADEMARKS	
	PATENTS, COPYRIGHTS, AND PROPRIETARY INFORMATION	
ITEM 15	OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCH	IISE
	BUSINESS	19
	RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL	-
ITEM 17	RENEWAL, TERMINATION, TRANSFER, AND DISPUTE RESOLUTION	20
	PUBLIC FIGURES	
-	FINANCIAL PERFORMANCE REPRESENTATIONS	
ITEM 20	OUTLETS AND FRANCHISEE INFORMATION	23
ITEM 21	FINANCIAL STATEMENTS	27
	CONTRACTS	
ITEM 23	RECEIPT	27
EXHIBIT "A	" STATE AGENCIES AND ADMINISTRATORS	
EXHIBIT "B'	" FRANCHISORS AGENT FOR SERVICE OF PROCESS	
EXHIBIT "C"	" AREA REPRESENTATIVE AGREEMENT	
EXHIBIT "D	" TABLE OF CONTENTS OF AREA REPRESENTATIVE BRAND STAN	DARDS
	MANUAL	
EXHIBIT "E'	" LIST OF AREA REPRESENTATIVES	
EXHIBIT "F'	" FINANCIAL STATEMENTS FOR MEDSPA810 FRANCHISING, LLC	
EXHIBIT "G	" FRANCHISEE DISCLOSURE QUESTIONNAIRE	
EXHIBIT "H	" STATE ADDENDA & DISCLOSURES	
EXHIBIT "I"	GENERAL RELEASE	
EXHIBIT "J"	RECEIPTS	

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