



Franchise Disclosure Document

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FRANCHISE DISCLOSURE DOCUMENT

Men In Kilts US, LLC A Massachusetts limited liability company 77 North Washington Street Boston, MA 02114 (617) 742-8787 FDD@meninkilts.com www.meninkilts.com



As a MEN IN KILTS franchisee you will operate a business that provides window cleaning, gutter cleaning, pressure washing, siding cleaning, snow removal and other related services that we authorize (the "Men In Kilts System") ("Franchised Business").

The total investment necessary to begin operation of a MEN IN KILTS Franchised Business ranges from \$157,290 to \$191,950. This includes \$42,400 to \$43,000 that must be paid to the Franchisor.

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in the document**.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Alison Lair at 77 North Washington Street, Boston, Massachusetts 02114, Telephone 877-624-3776, <u>FDD@meninkilts.com</u>.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure to an advisor like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising such as "<u>A Consumer Guide to Buying a Franchise</u>", which can help you understand how to use this disclosure document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue NW, Washington, DC 20580. You can also visit the FTC's home page at <u>www.ftc.gov</u> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain
	this information from others, like current and former
	franchisees. You can find their names and contact information in Item 20 or Exhibit F.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the
	franchisor or at the franchisor's direction. Item 7
	lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the	Item 21 or Exhibit B includes financial statements.
financial ability to provide	Review these statements carefully.
support to my business?	
Is the franchise system stable,	Item 20 summarizes the recent history of the number
growing, or shrinking?	of company-owned and franchised outlets.
Will my business be the only	Item 12 and the "territory" provisions in the
MEN IN KILTS business in my	franchise agreement describe whether the franchisor
area?	and other franchisees can compete with you.
Does the franchisor have a	Items 3 and 4 tell you whether the franchisor or its
troubled legal history?	management have been involved in material
	litigation or bankruptcy proceedings.
What's it like to be a MEN IN	Item 20 or Exhibit F lists current and former
KILTS franchisee?	franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should
	look for. Review all 23 Items and all Exhibits in this
	disclosure document to better understand this
	franchise opportunity. See the table of contents.

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