



a **neighborly**® company

FRANCHISE DISCLOSURE DOCUMENT

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Mosquito Joe Franchising, LLC

a Virginia limited liability company

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www.mosquitojoe.com (website)

As a franchisee, you will establish and operate a business, which offers a seasonal business controlling undesirable outdoor insects, such as mosquitoes, ticks and fleas, including the sales, design, installation and servicing of outdoor misting systems, barrier spray services, and other insect elimination and control systems for residential and commercial customers using the trade name “Mosquito Joe®.”

The approximate total investment necessary to begin operation of a single Mosquito Joe® franchise business ranges from \$103,100 to \$137,000. This includes \$74,325 to \$74,825 that must be paid to the franchisor or its affiliate(s).

The total investment necessary to begin operation of an area development Mosquito Joe Business is \$143,100 (which includes the area development fee for two Businesses plus the minimum cost of opening the first Business) to \$277,000 (which includes the area development fee for five Businesses plus the cost of opening the first Business). This includes \$111,825 to \$204,825 that must be paid to the franchisor. The minimum number of Mosquito Joe franchise businesses required to be opened under an area development agreement is 2.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Franchise Development at 1010-1020 North University Parks Drive, Waco, Texas 76707, (757) 512-7780.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC’s home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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