

BLACKLINE

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FRANCHISE DISCLOSURE DOCUMENT



FRANCHISOR:

Motto Franchising, LLC a Delaware limited liability company 5075 South Syracuse Street Denver, Colorado 80237-2712 (866) 668-8649 franchise@mottomortgage.com <u>www.mottomortgage.com</u> <u>https://twitter.com/MottoMortgage</u> <u>www.facebook.com/MottoMortgage</u> <u>www.mottomortgage.com</u> <u>https://twitter.com/MottoMortgage</u> <u>www.mottomortgage.com</u> <u>https://twitter.com/MottoMortgage</u> <u>www.facebook.com/MottoMortgage</u> <u>www.facebook.com/MottoMortgage</u> <u>www.facebook.com/MottoMortgage</u> <u>www.linkedin.com/company/motto-mortgage</u>

The franchise offered is for the right to operate a Motto[®] business offering mortgage broker services using the Motto system.

The total investment necessary to begin operation of a Motto mortgage broker franchised business ranges from $\frac{57,80062,800}{57,80062,800}$ to $\frac{81,80086,800}{81,80086,800}$. This amount includes $\frac{30,00035,000}{35,000}$ that must be paid to the franchisor or an affiliate.

This disclosure document summarizes certain provisions of your Franchise Agreement<u>franchise</u> agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the Contract Administration Department at 5075 South Syracuse Street, Denver, Colorado 80237-2712, or by telephone at (866) 668-8649.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

MOTTO/FDD



Issuance date: April 7, 20212022

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