

FRANCHISE DISCLOSURE DOCUMENT

Mr. Sandless Franchise LLC
A Pennsylvania limited liability company
2970 Concord Road
Aston, PA 19014-2947
(877) 994-WOOD/(610) 364-2080
www.MrSandless.com
Info@MrSandless.com



Under this Disclosure Document, we grant two different franchises which may be awarded together or separately. We offer a Mr. Sandless franchise where you will operate an independently owned professional business providing marketing, sales and performance of interior wood floor refinishing, wood floor care, wood floor cleaning and floor maintenance. We also offer a Dr. DecknFence franchise where you will operate an independently owned professional business providing marketing, sales and performance of exterior wood refinishing, wood care, wood cleaning and wood maintenance, concrete cleaning and sealing, and other forms of outdoor refinishing, cleaning and maintenance.

The total investment necessary to begin operation of a franchise is \$26,810 to \$77,385. This includes between \$5,000 to \$40,000 that must be paid to the franchisor and/or its affiliate, as appropriate.

If you sign a multi-unit option agreement to develop multiple Mr. Sandless franchises, you will pay a \$5,000 option fee for each additional franchised business you wish to develop, plus an additional territory fee of \$10,000 for each additional franchised business you wish to develop. Your total initial investment will depend on the number of franchised businesses you will develop. If you choose to develop 3 additional franchised businesses, the estimated initial investment for the multi-unit option is \$41,810 to \$92,385. This includes \$20,000 to \$48,000 that must be paid to the franchisor and/or its affiliate, as appropriate. The multi-unit option is not available for Dr. DecknFence franchises.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient to you. To discuss the availability of disclosures in different formats, contact Daniel J. Prasalowicz at 2970 Concord Road, Aston, PA 19014-2947 or call (877) 994-WOOD/(610) 364-2080.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the

Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: April 1, 2020

How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit I.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit B includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only Mr. Sandless business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be Mr. Sandless franchisee?	Item 20 or Exhibit I lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

This is a document preview downloaded from FranchisePanda.com. The full document is available for free by visiting: <https://franchisepanda.com/franchises/mr-sandless>