

FRANCHISE DISCLOSURE DOCUMENT



Mrs. Winner's Franchising Group, LLC

a Georgia limited liability company 6357 Oxbow Bend Chanhassen, Minnesota 55317 Phone: (952) 470-4700 E-mail: franchising@mrswinnersbrands.com

www.mrswinnersbrands.com

Mrs. Winner's Restaurants operate quick service restaurants that make and sell southern-style chicken and biscuits and other specialty food items, beverages, and other items ("Mrs. Winner's Restaurant(s)").

The estimated total investment necessary to begin operation of a traditional stand-alone Mrs. Winner's Restaurant ranges from \$210,750 to \$581,000. This includes \$37,500 that must be paid to the franchisor or its affiliates. The estimated total investment necessary to begin operation of an Inline Mrs. Winner's Restaurant ranges from \$197,500 to \$444,500. This includes \$37,500 that must be paid to the franchisor or its affiliates. The estimated total investment necessary to begin operation of a non-traditional Mrs. Winner's Restaurant ranges from \$134,800 to \$374,500. This includes \$37,500 that must be paid to the franchisor or its affiliates.

Mrs. Winner's area developers acquire the right to develop multiple Mrs. Winner's Restaurants in a designated development area. The total investment necessary to begin operation of a Mrs. Winner's area developer business will depend on the number of Mrs. Winner's Restaurants to be opened.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact John Buttolph at 6357 Oxbow Bend, Chanhassen, MN 55317, franchising@mrswinnersbrands.com.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. Information comparing franchisors is available. Call your state agency or your public library for sources of information. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," is available from the FTC. You can contact the FTC at 1-877-FTCHELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. In addition, there may be laws on franchising in your state. Ask your state agencies about them.

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STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in <u>Exhibit E</u> for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT AND MARKET DEVELOPMENT AGREEMENT REQUIRE YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN GEORGIA. OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN GEORGIA THAN IN YOUR OWN STATE.
- 2. THE FRANCHISE AGREEMENT AND MARKET DEVELOPMENT AGREEMENT STATE THAT GEORGIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We may use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source is <u>our</u> agent and represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Dates: See next page for state effective dates.



STATE EFFECTIVE DATES

The following states require the disclosure document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This disclosure document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

Effective Dates for States Requiring Registration and Notice Filings:

STATE	EFFECTIVE DATE			
CALIFORNIA	NOT REGISTERED			
HAWAII	NOT REGISTERED			
ILLINOIS	NOT REGISTERED			
INDIANA	NOT REGISTERED			
MARYLAND	NOT REGISTERED			
MICHIGAN	NOT REGISTERED			
MINNESOTA	NOT REGISTERED			
NEW YORK	NOT REGISTERED			
NORTH DAKOTA	NOT REGISTERED			
RHODE ISLAND	NOT REGISTERED			
SOUTH DAKOTA	NOT REGISTERED			
VIRGINIA	NOT REGISTERED			
WASHINGTON	NOT REGISTERED			
WISCONSIN	NOT REGISTERED			

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