

FRANCHISE DISCLOSURE DOCUMENT



Mrs. Winner's Franchising Group, LLC

a Georgia limited liability company

~~6357 Oxbow Bend~~

~~Chanhassen~~ [6416 Willow Wood Road](#)

[Edina, Minnesota 55431-76](#)

Phone: (952) 470-4700

E-mail: franchising@mrswinnersbrands.com

www.lovemrswinners.com

Mrs. Winner's Restaurants operate quick service restaurants that make and sell southern-style chicken and biscuits and other ~~specialty~~ traditional southern food ~~items~~, beverages, and other items ("Mrs. Winner's Restaurant(s)").

The estimated total investment necessary to begin operation of a traditional stand-alone Mrs. Winner's Restaurant ranges from ~~\$210,750~~ \$333,250 to ~~\$581,000~~ \$1,133,500. This includes \$37,500 that must be paid to the franchisor or its affiliates. The estimated total investment necessary to begin operation of an Inline Mrs. Winner's Restaurant ranges from ~~\$197,500~~ \$320,000 to ~~\$444,500~~ \$997,000. This includes \$37,500 that must be paid to the franchisor or its affiliates. The estimated total investment necessary to begin operation of a ~~non-traditional~~ nontraditional Mrs. Winner's Restaurant ranges from ~~\$134,800~~ \$267,300 to ~~\$374,500~~ \$927,000. This includes \$37,500 that must be paid to the franchisor or its affiliates.

Mrs. Winner's area developers acquire the right to develop multiple Mrs. Winner's Restaurants in a designated development area. The total investment necessary to begin operation of a Mrs. Winner's area developer business will depend on the number of Mrs. Winner's Restaurants to be opened.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact John Buttolph at ~~6357 Oxbow Bend, Chanhassen, MN~~ ~~55317~~, [6416 Willow Wood Road, Edina, MN 55436](#), or franchising@mrswinnersbrands.com.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. Information comparing franchisors is available. Call your state agency or your public library for sources of information. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," is available from the FTC. You can contact the FTC at 1-877-FTCHELPHelp or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. In addition, there may be laws on franchising in your state. Ask your state agencies about them.

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STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit E for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT AND MARKET DEVELOPMENT AGREEMENT REQUIRE YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN GEORGIA. OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN GEORGIA THAN IN YOUR OWN STATE.
2. THE FRANCHISE AGREEMENT AND MARKET DEVELOPMENT AGREEMENT STATE THAT GEORGIA LAW GOVERNS THE AGREEMENTS, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. THE FRANCHISEE WILL BE REQUIRED TO MAKE AN ESTIMATED INITIAL INVESTMENT RANGING FROM \$267,300 TO \$1,133,500. THIS AMOUNT EXCEEDS THE FRANCHISOR'S STOCKHOLDERS' EQUITY AS OF JUNE 30, 2016, WHICH IS (\$20,352).
4. THE FRANCHISEE'S SPOUSE MUST SIGN A PERSONAL GUARANTY MAKING SUCH SPOUSE JOINTLY AND SEVERALLY LIABLE FOR THE OBLIGATIONS UNDER THE FRANCHISE AGREEMENT, WHICH ALSO PLACES THE SPOUSE'S PERSONAL ASSETS AT RISK. YOU MAY WANT TO CONSIDER THIS WHEN MAKING A DECISION TO PURCHASE THIS FRANCHISE OPPORTUNITY.
5. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We may use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source is our agent and represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Dates: See next page for state effective dates.

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