

# FRANCHISE DISCLOSURE DOCUMENT

**MUCHO BURRITO FRANCHISING USA, INC.**

16420 N 92nd Street

Suite E120

Scottsdale, Arizona, 85260

1-888-729-7482

franchising@muchoburrito.com

www.muchoburrito.com



The franchise is offered for the rights to operate a franchised restaurant from The Mucho Burrito Franchise USA, Inc. (“**Mucho Burrito**”), which specializes in fast casual restaurants offering burritos, quesadillas, tacos, nachos, and other assorted foods and drinks, including an option Mexican beer program and other menu items related to the Mucho Burrito concept, as we may authorize periodically, using the trademark MUCHO BURRITO®. At our discretion, we may offer to qualified candidates a Multiple Unit Purchase Agreement, pursuant to which the Multiple Unit Operator obtains the right to develop and operate a prescribed number of Mucho Burrito Restaurants. We also offer to select qualified persons and/or companies the opportunity to acquire the right to license our Marks and confidential recipes for use in operating at a food facility that services colleges, universities and other institutions.

The total investment necessary to begin operation of a Mucho Burrito franchise ranges between \$282,500 and \$649,500, including an Initial Franchise Fee of \$25,000, a lease negotiation fee of up to \$3,000, and \$75,000-\$150,000 for the purchase of equipment and furniture, for a total of \$100,000 to \$178,000 that must be paid to the franchisor. If you sign a Multiple Unit Purchase Agreement, the total investment necessary to begin operation of Mucho Burrito franchise ranches between \$262,500 and \$629,500, including a total of \$80,000 to \$158,000 that must be paid to franchisor. If you sign an Institutional License, the total investment necessary to begin operation of Mucho Burrito institutional franchise ranges between \$265,000 and \$632,000, including a total of \$82,500 to \$160,500 that must be paid to the franchisor.

The disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all agreements carefully. You must receive this disclosure document at least 14 days before you sign a binding agreement or make any payment in connection with the franchise sale or grant. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Ray Zandi, 16420 N 92nd Street, Suite E120, Scottsdale, Arizona, 85260, 1-888-729-PITA (7482) or (480) 515-6250.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. Information comparing franchisors is available. Call your state agency or your public library for sources of information. More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” is available from the FTC. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC’s home page at [www.ftc.gov](http://www.ftc.gov) for additional information

There may be laws on franchising in your state. Ask your state agencies about them.

**Issuance Date: February 25, 2016**

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in **Exhibit E** for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1 THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN PHOENIX, ARIZONA. OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN PHOENIX, ARIZONA THAN IN YOUR OWN STATE.
2. THE FRANCHISE AGREEMENT STATES THAT ARIZONA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

**FRANCHISE DISCLOSURE DOCUMENT EFFECTIVE DATES  
IN DESIGNATED STATES**

The following states require that the Disclosure Document be registered or filed with the state or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This Franchise Disclosure Document is registered, on file, exempt from registration, or otherwise effective in the following states with franchise registration and disclosure (or business opportunity\*) laws as of the dates listed:

California	Effective date	Pending
Florida	Effective date	July 30, 2015
Hawaii	Not registered	
Illinois	Not registered	
Indiana	Not registered	
Kentucky*	Not registered	
Maryland	Not registered	
Michigan	Effective date	July 24, 2015
Minnesota	Not registered	
Nebraska*	Not registered	
New York	Effective date	Pending
North Dakota	Not registered	
Rhode Island	Not registered	
South Dakota	Not registered	
Texas*	Effective date	July 30, 2010
Utah	Not registered	
Virginia	Not registered	
Washington	Effective date	Pending
Wisconsin	Not registered	

In all other states, the effective date of this Franchise Disclosure Document is **February 25 2016**.

\* Denotes one time filing

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