

FRANCHISE DISCLOSURE DOCUMENT

OCH International, Inc.

19150 SW 90th Avenue Tualatin, OR 97062 503.783.3888

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The franchisee will operate a quality automotive service center (Service Center and Centers) which offers quick oil change services, lubrication, other fluid, filter and maintenance related services for passenger cars, light trucks, and certain motor homes.

The total investment necessary to begin operation of your first Oil Can Henry's® Service Center franchise ranges from \$237,000 to \$300,000. This includes \$25,000 that must be paid to the franchisor or affiliate. The total investment will be increased by as much as \$6,427 to \$14,000 per month, if you lease your Service Center location, or by \$877,625 to \$1,611,458 in total, if you purchase the real estate and improvements for your Service Center. These numbers do not include payment of a security deposit that is typically 2 months' rent. (See **Items 5**, **6**, and **7**).

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all agreements carefully. You must receive this Disclosure Document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Marsha Emerson at 19150 SW 90th Avenue, Tualatin, Oregon 97062 and 503-783-3888.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

The issuance date:



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in **Exhibit A** for information about the franchisor or about franchising in your state.

AGREEMENTS DO NOT MANY FRANCHISE ALLOW YOU TO **RENEW** UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH 1. US BY MEDIATION AND LITIGATION ONLY IN THE STATE WHERE OUR HEADOUARTERS ARE LOCATED AT THE TIME AN ACTION IS COMMENCED. OUT-OF-STATE MEDIATION AND LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO MEDIATE OR LITIGATE WITH US IN OREGON THAN IN YOUR OWN STATE.
- THE FRANCHISE AGREEMENT STATES THAT THE LAW OF THE STATE WHERE 2. OUR HEADQUARTERS ARE LOCATED AT THE TIME AN ACTION IS COMMENCED GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.

THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

Please see next page for state effective dates.

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