



FRANCHISE

DISCLOSURE DOCUMENT

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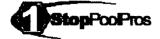


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FRANCHISE DISCLOSURE DOCUMENT



ONE-STOP POOL PROS, INC. a California Corporation 26479 Rancho Parkway South Lake Forest, California 92630 Phone: 800-880-6919 website: www.1-stoppoolpros.com email address: cbaird@poolroutesales.com

One-Stop Pool Pros, Inc. ("1-Stop Pool Pros") offers franchises to operate a business for providing a unique system to operate a business providing residential and commercial swimming pool & spa cleaning and repair services and products designed by 1-Stop Pool Pros under the trade name 1-Stop Pool Pros.

The total investment necessary to begin operation is 67,645 to $\frac{187192}{300}$. This includes 330,000795 to 337,300 that must be paid to the franchisor or its affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive the disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no government agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Charles Baird, at 26479 Rancho Parkway South, Lake Forest, California 92630; and 800-880-6919.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at <u>www.ftc.gov</u> for additional information. Call Your state agency or visit Your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit D for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISKS FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE ANY DISPUTES WITH US BY MANDATORY FACE-TO-FACE NEGOTIATION, NON-BINDING MEDIATION, ARBITRATION AND LITIGATION ONLY IN CALIFORNIA. OUT OF STATE FACE-TO-FACE NEGOTIATION, MEDIATION, ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO NEGOTIATE, MEDIATE AND/OR ARBITRATE OR LITIGATE WITH US IN CALIFORNIA THAN IN YOUR OWN STATE

3. THE FRANCHISE AGREEMENT STATES THAT CALIFORNIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.

4. THE FRANCHISOR MAY, IF IT CHOOSES, NEGOTIATE WITH YOU ABOUT ITEMS COVERED IN THIS DISCLOSURE DOCUMENT. HOWEVER, THE FRANCHISOR CANNOT USE THE NEGOTIATING PROCESS TO PREVAIL UPON A PROSPECTIVE FRANCHISEE OR AREA REPRESENTATIVE TO ACCEPT TERMS WHICH ARE LESS FAVORABLE THAN THOSE SET FORTH IN THIS DISCLOSURE DOCUMENT.

5. YOU DO NOT RECEIVE SPECIFIC TERRITORIAL RIGHTS AND MAY FACE COMPETITION FROM THE FRANCHISOR OR OTHER FRANCHISEES.

6. THE FRANCHISOR HAS BEEN IN EXISTENCE FOR A SHORT PERIOD OFTIME SINCE JANUARY 1, 2011. THEREFORE, THERE IS ONLY A BRIEF OPERATING HISTORY TO ASSIST YOU IN JUDGING WHETHER OR NOT TO MAKE THIS INVESTMENT.

77. THE FRANCHISOR REQUIRES THAT THE FRANCHISE MEET CERTAIN ANNUAL GROSS REVENUE MINIMUMS. FAILURE TO MEET THE ANNUAL GROSS REVENUE REQUIREMENT COULD RESULT IN TERMINATION OF THE FRANCHISE AND LOSS OF YOUR INVESTMENT.

<u>8</u>. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

In certain portions of the United States, we use FRANCHISE BROKERS to assist us in the sale of franchises. If you are in such an area or turn out to be in such an area after becoming a franchisee, we may pay to the Franchise Broker a portion of the initial franchise fee that you pay to us. A franchise broker or referral source represents us, not you. You should be sure to do your own investigation of the franchise.

Effective Date: See the next page for state effective dates.

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