

FRANCHISE DISCLOSURE DOCUMENT

OBB FRANCHISING LLC

An Oregon Limited Liability Company 7365 SW Barnes Road, Suite B Portland, Oregon 97225

Phone: (503) 705-0347

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ORGANIC BRONZE BAR

We are **OBB Franchising LLC**, an Oregon limited liability company. We offer franchises to qualified individuals to own and operate an **Organic Bronze Bar** franchise under the "**Organic Bronze Bar**®" names and logos. Collectively, these are called the "Service Marks." Our franchisees offer studios that provide organic airbrush tanning - hand sprayed using a formula made with all natural and organic ingredients and no harmful chemicals - spa services; skin care products and other specialty items; with complementary products and services. These services and sales are offered to the public under the Service Marks (the "Method of Operation").

The Initial Franchise Fee is \$32,000. In this disclosure document Organic Bronze Bar locations are called the "Studio." You also must purchase from us or our affiliate or approved suppliers your initial and ongoing studio equipment, beauty treatment products, studio inventory and related materials and items needed for operation of your franchise. The total estimated initial investment necessary to begin operation of an Organic Bronze Bar franchise ranges from \$167,900 to \$286,900. Refer to Items 5, 6 and 7 of this Disclosure Document for a full explanation regarding the Initial Franchise Fee, other Fees and the Total Investment.

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Danielle VanAuken at 7365 SW Barnes Road, Suite B, Portland, Oregon 97225 (503) 705-0347.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: June 30, 2019



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT. IF YOU LEARN THAT ANYTHING IN THE DISCLOSURE DOCUMENT IS UNTRUE, CONTACT THE FEDERAL TRADE COMMISSION AND THE STATE ADMINISTRATORS LISTED ON THE COVER PAGE.

Call the state franchise administrator listed in the next page to this disclosure document, below, for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY MEDIATION AND PERMITS THE FRANCHISEE TO SUE ONLY IN THE STATE AND FEDERAL COURTS IN PORTLAND, OREGON. OUT-OF-STATE LITIGATION AND MEDIATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO SUE OR MEDIATE WITH US IN OREGON THAN IN YOUR HOME STATE.
- 2. THE FRANCHISE AGREEMENT STATES THAT OREGON LAW GOVERNS THE AGREEMENT. THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS. EVEN THOUGH THE FRANCHISE AGREEMENT PROVIDES THAT OREGON LAW APPLIES, YOUR STATE LAW MAY SUPERSEDE THIS PROVISION AND IT MAY NOT BE ENFORCEABLE IN YOUR STATE. SEE SPECIAL STATE DISCLOSURES IN THE STATE ADDENDA TO THE FRANCHISE AGREEMENT AND DISCLOSURE DOCUMENT.
- 3. THE FRANCHISOR'S FINANCIAL CONDITION, AS REFLECTED IN ITS FINANCIAL STATEMENTS (ITEM 21), CALLS INTO QUESTION THE FRANCHISOR'S FINANCIAL ABILITY TO PROVIDE SERVICES AND SUPPORT TO YOU.
- 4. THIS A NEW FRANCHISOR HAS BEEN IN BUSINESS FOR SUCH A SHORT PERIOD OF TIME THAT ITS FRANCHISES ARE A HIGHER RISK INVESTMENT THAN FRANCHISORS WITH A LONGER-TERM HISTORY.
- 5. THERE MAY BE OTHER RISKS CONCERNING THE FRANCHISE.

Effective Date: See the next page for state effective dates.





This Franchise Disclosure Document is effective as of:

- 1. Federal Trade Commission (and All States not Requiring Registration): June 30, 2019
- 2. States Requiring Registration (registration not approved if blank):

California Florida Hawaii Illinois Indiana

Kentucky November 30, 2018

Maryland Michigan Minnesota

Nebraska November 9, 2018

New York North Dakota Rhode Island South Dakota

Texas October 27, 2017 Utah November 5, 2018

Virginia Washington Wisconsin

The following is a list of our agents authorized to receive service of process in various states and the relevant state authorities:

CALIFORNIA California Commissioner of Business

Oversight:

Los Angeles: 320 West 4th Street, Suite 750 Los Angeles, CA 90013-2344

(213) 576-7505

Sacramento:

1515 K Street, Suite 200 Sacramento, CA 95814-4052 (916) 445-7205

San Francisco:

71 Stevenson Street, Suite 2100San

Francisco, CA 94105-2908

(415) 972-8559

Toll-free 866-ask-corp (275-2677)

WASHINGTON Director, WASHINGTON Department of Financial Institutions

> Securities Division 150 Israel Road SW

Tumwater, Washington 98501

(360) 902-8760

Agent: Securities Administrator, Director of Department of Financial Institutions

Business Oversight Commissioner Department of Corporations

320 West 4th Street, Suite 750 Los Angeles, CA 90013-1105

(213) 576-7505

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