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Please consider the following RISK FACTORS before you buy this franchise.

DEPARTMENT OF
BUSINESS OVERSIGHT
SAN FRANCISCO

1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN OHIO. OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO SUE OR ARBITRATE IN OHIO THAN IN YOUR OWN STATE.
2. THE FRANCHISE AGREEMENT STATES THAT OHIO LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. THE FRANCHISEE WILL NOT BE GRANTED ANY EXCLUSIVE TERRITORY.
4. THE FRANCHISOR RESERVES THE RIGHT TO ESTABLISH COMPANY-OWNED OR FRANCHISED OPERATIONS SELLING SIMILAR PRODUCTS OR SERVICES AS THOSE DESCRIBED HEREIN BUT UNDER A DIFFERENT TRADEMARK.
5. MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.
6. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

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TRAINING PROGRAM

Training for Franchisee and/or Store Manager:

<u>Subject</u>	<u>Hours of Classroom Training</u>	<u>Hours of On-The-Job Training</u>	<u>Location*</u>
Food Safety	2	1 day	<u>Chagrin</u>
Menu Knowledge	2	1 day	<u>Chagrin</u>
Product Rotation and Storage	1	1 day	<u>Chagrin</u>
Slicer Safety	2	3 hours	<u>Chagrin</u>
Raw Prep – Produce	5	3 days	<u>Chagrin</u>
Raw Prep – Meats	5	3 days	<u>Chagrin</u>
Menu Prep – Cold Subs	5	5 days	<u>Chagrin</u>
Menu Prep – Hot Subs	5	5 days	<u>Chagrin</u>
Cleaning & Maintenance	4	3 hours	<u>Chagrin</u>
Opening & Closing Procedures	3	2 hours	<u>Chagrin</u>
Cashier & Drive Thru	3	3 hours	<u>Chagrin</u>

*Subject to change.

Training for Franchisee Only.

<u>Subject</u>	<u>Hours of Classroom Training</u>	<u>Hours of On-The-Job Training</u>	<u>Location</u>
COGS/Inventory	n/a	<u>3</u>	<u>Chagrin</u>
A/P	n/a	<u>3</u>	<u>Chagrin</u>
Ordering	n/a	<u>3</u>	<u>Chagrin</u>
QSC	n/a	<u>3</u>	<u>Chagrin</u>
Labor	n/a	<u>3</u>	<u>Chagrin</u>

Note: The first schedule is for franchisees who operate their business or elect full store training, otherwise they can just complete the second schedule provided their manager completes the first schedule.

There is no current preplanned yearly schedule. As a small company we work with our franchisee to complete training within a time frame in which a store is planned by you to open.

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