



2019-2020 FRANCHISE DISCLOSURE DOCUMENT

Painting with a Twist, L.L.C. d/b/a Painting with a Twist 2121 N. Causeway Blvd., Suite 200
Mandeville, LA 70471
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We offer and award qualified parties a franchise for the right to independently own and operate a business specializing primarily in providing a fun and engaging social setting where guests drink wine or other beverages while creating art or crafts using Painting With A Twist proprietary marks (the "Proprietary Marks"), branded products and other services and products that we approve and authorize from a particular location (a "Franchised Business"). Each Franchised Business is operated utilizing the Proprietary Marks and the system of business operations (the "System") that we designate from time to time and license to our franchisees under our then-current form of franchise agreement (the "Franchise Agreement").

The total investment necessary to begin operation of a single Franchised Business ranges from \$118,500.00 to \$252,500.00. This includes \$26,000.00 that must be paid to the franchisor or its affiliate.

The total investment necessary to operate multiple Franchised Businesses under our form of area development agreement (the "Development Agreement") depends upon the number of franchises we grant you the right to open. Under the Development Agreement, the Development Fee is calculated as \$12,500 for each additional Franchised Business after your first Franchised Business that we will grant you the right to open and operate under the Development Agreement. For example, the total investment necessary to enter into an area development agreement for the right to develop three (3) Franchised Businesses is \$143,500 to \$277,500, which includes (1) an initial development fee of \$25,000 ("Development Fee") that is paid to us, and (2) the total investment to open and commence operations of your initial Franchised Business.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to the franchisor in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document**.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the franchise office at 2121 N. Causeway Blvd., Suite 200, Mandeville, Louisiana 70471 (Attention: Franchise Development Department), 985-626-3292, or franchising@paintingwithatwist.com.



The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," is available from the Federal Trade Commission ("FTC"). You can contact the FTC at 1-877-FTCHELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or your public library for sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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