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NOTICE OF EXEMPTION FOR INTERNET ADVERTISEMENTS

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Dept. of Business Oversight

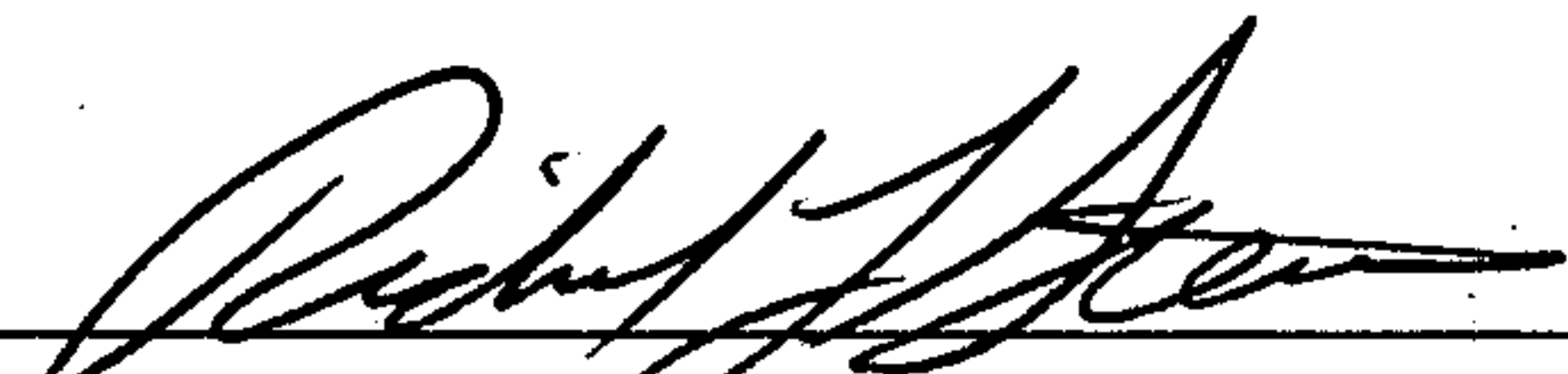
The undersigned, having direct responsibility for the conduct of the activities of PAYLESS CAR SALES, INC., a Florida corporation (the "Company"), pursuant to Title 10, Chapter 3, Subchapter 2.6, Section 310.156.3 of the California Administrative Code, certifies that:

- (A) The URL address that contains information concerning the offer and sale of the Company's franchises is www.paylesscarsales.com.
- (B) The Company, and anyone acting with the Company's knowledge, agrees to comply with the California Franchise Investment Law, and the Rules thereunder, when posting any communication in connection with the offer and sale of a franchise on a web site.
- (C) The Company's name, address, telephone number and contact person are:

PAYLESS CAR SALES, INC.
 ATTN: RICK STEVENS
 2350-N 34TH STREET NORTH
 ST. PETERSBURG, FL 33713
 (800) 729-5255

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

5/30/2013
Date



 RICK STEVENS, PRESIDENT



**GARCIA &
ORTIZ, P.A.**

**CERTIFIED PUBLIC ACCOUNTANTS
AND CONSULTANTS**



CONSENT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

We hereby consent to the use in the Franchise Disclosure Document filed by Payless Car Sales, Inc. of our report dated April 16, 2013 relating to the financial statements of Payless Car Sales, Inc. for the years ended December 31, 2012, 2011 and 2010.

Garcia & Ortiz P.A.

St. Petersburg, Florida
April 16, 2013

FRANCHISE DISCLOSURE DOCUMENT

PAYLESS CAR SALES, INC.
a Florida corporation
2350-N 34th Street North
St. Petersburg, Florida 33713
(727) 321-6352
www.paylesscarsales.com

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The franchise offered is for the operation of a Payless Car Sales Dealership offering used vehicles for sale or long term lease.

The total investment necessary to begin operation of a Payless Car Sales franchised business is from \$44,000 to \$4,151,000. This includes initial fees of \$30,000 for a single Dealership and \$0 to \$50,000 for a multi-unit development agreement that must be paid to Payless Car Sales, Inc. or its affiliate(s).

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive the disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Cheryl Clinton at 2350-N 34th Street North, St. Petersburg, Florida 33713, telephone (727) 321-6352 or at CClinton@PaylessCarSales.com.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, N.W., Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: May 26, 2013

FDD Payless Car Sales
May 2013

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