

## Franchise Disclosure Document [FDD]



PT Foods, LLC
a California limited liability company
2313 S El Camino Real
San Clemente, California 92672
Direct Line (760) 468-0022
Ed@PedrosTacos com
Nuw PedrosTacos com

Received LA Mailroom

JAN 1 1 2016

Department of Business Oversight

The franchise offered is for the operation of a taco shop that offers fish tacos and a wide variety of Mexican-style food made fresh daily using proprietary recipes. This is a fast food style taco shop dedicated to serving customers who seek quality authentic fish tacos and Mexican food, side dishes and beverages at competitive prices available for carry-out or consumption on the premises, under the name "Pedro's Tacos®". The Initial Franchise Fee is \$30,000 with protected rights to operate in a specific area as defined by us. Additional franchises may be available for those franchises who have bought at least one franchise, at a reduced fee of \$7,500 per franchise. The total estimated initial investment required to begin operation of a Pedro's Tacos® ranges from \$396,710 to \$562,450 depending on a number of factors that are more fully discussed in Item 7. This includes the Initial Franchise Fee of \$30,000 (as discussed in Item 5) that must be paid to the Franchisor or affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read the disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or any affiliate in connection with the proposed franchise sale. Note, however, no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact

Ed McNary, President PT Foods, LLC 2313 S El Camino Real San Clemente, California 92672 (760) 468-0022

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, such as a lawyer or an accountant.

Buying a franchise is a complex investment The information in this disclosure document can help you make up your mind More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at



600 Pennsylvania Avenue, NW, Washington, DC 20580 You can also visit the FTC's home page at WWW FTC GOV for additional information Call your state agency or visit your public library for other sources of information on franchising

We currently do not engage the services of franchise brokers

There may also be laws on franchising in your state. Ask your state agencies about them

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Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in Exhibit B for information about the franchisor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

- 1) THE FRANCHISE AGREEMENT PERMITS THE FRANCHISEE TO ARBITRATE ONLY IN CALIFORNIA OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST MORE TO ARBITRATE WITH PT FOODS, LLC IN CALIFORNIA THAN IN YOUR HOME STATE
- 2) THE FRANCHISE AGREEMENT STATES THAT CALIFORNIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAWS YOU MAY WANT TO COMPARE THESE LAWS
- 3) THE DISCLOSURE DOCUMENT IS PROVIDED FOR YOUR OWN PROTECTION AND CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT
- 4) WE CURRENTLY DO NOT ENGAGE THE SERVICES OF FRANCHISE BROKERS
- 5) YOUR TERRITORY IS NOT AN EXCLUSIVE TERRITORY BUT A PROTECTED AREA (EXCEPT FOR NON-TRADITIONAL LOCATIONS) AS FURTHER DESCRIBED UNDER ITEM 12 TITLED TERRITORY
- 6) THE FRANCHISEE'S SPOUSE MUST SIGN A PERSONAL GUARANTY MAKING SUCH SPOUSE JOINTLY AND SEVERALLY LIABLE FOR THE OBLIGATIONS UNDER THE FRANCHISE AGREEMENT WHICH ALSO PLACES THE SPOUSE'S PERSONAL AND

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