



## FRANCHISE DISCLOSURE DOCUMENT LABRADOR FRANCHISES, INC.

A California Corporation 1941 Foothill Boulevard, Suite A La Verne, California 91750

> 626-335-0469 www.petdepot.net www.petdepot.com

We offer franchises for the operation of retail pet stores and animal hospitals under the trade name "**Pet Depot**®." We offer 6 franchise programs:

**Retail Pet Store Program**. The total investment necessary to begin operations of one Pet Depot® retail store ranges from \$280,000 to \$658,700. This amount includes \$48,000 to \$49,700 that must be paid to the franchisor or an affiliate.

<u>Animal Hospital Program</u>. The total investment necessary to begin operations of one Pet Depot® Animal Hospital ranges from \$226,500 to \$627,200. This amount includes \$48,000 to \$49,700 that must be paid to the franchisor or an affiliate.

<u>Combined Retail Pet Store/Animal Hospital Program</u>. The total investment necessary to begin operations of one combined Pet Depot® retail store and animal hospital at the same location ranges from \$361,000 to \$1,061,200. This amount includes \$58,000 to \$59,700 that must be paid to the franchisor or an affiliate.

Boutique Retail Pet Store Program. The total investment necessary to begin operations of one Pet Depot® Barkery retail store ranges from \$154,500 to \$301,700. This amount includes \$38,000 to \$39,700 that must be paid to the franchisor or an affiliate.

<u>Conversion Franchise Program</u>. The total investment necessary to convert and operate a qualified independently owned retail pet store as a Pet Depot® retail store ranges from \$119,000 to \$434,700. This amount includes \$38,000 to \$39,700 that must be paid to the franchisor or an affiliate.

<u>Area Development Program</u>. The total investment necessary to begin operations of 2-3 Pet Depot® retail stores ranges from \$294,000 to \$681,700 per Store. This amount includes \$58,000 to \$64,700 that must be paid to the franchisor or an affiliate.

This Disclosure Document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read the Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payments to the Franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.** 

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Roman D. Versch, our President and CFO, 1941 Foothill Boulevard, Suite A, La Verne, California 91750, 626-335-0469, roman@petdepot.net and roman@petdepotvetgroup.com.



The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document is available from the Federal Trade Commission.

You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information.

Call your state agency listed on <u>Exhibit A</u> or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

ISSUANCE DATE: AUGUST 13, 2020.



## **How to Use This Franchise Disclosure Document**

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet
	sales, costs, profits or losses. You should also try to
	obtain this information from others, like current and
	former franchisees. You can find their names and
	contact information in Item 20 or Exhibit L.
How much will I need to	Items 5 and 6 list fees you will be paying to the
invest?	franchisor or at the franchisor's direction. Item 7
	lists the initial investment to open. Item 8 describes
	the suppliers you must use.
Does the franchisor have the	Item 21 or Exhibit I includes financial statements.
financial ability to provide	Review these statements carefully.
support to my business?	
Is the franchise system stable,	Item 20 summarizes the recent history of the
growing, or shrinking?	number of company-owned and franchised outlets.
Will my business be the only	Item 12 and the "territory" provisions in the
Pet Depot business in my	franchise agreement describe whether the
area?	franchisor and other franchisees can compete with
	you.
Does the franchisor have a	Items 3 and 4 tell you whether the franchisor or its
troubled legal history?	management have been involved in material
	litigation or bankruptcy proceedings.
What's it like to be a Pet Depot	Item 20 or Exhibit L lists current and former
franchisee?	franchisees. You can contact them to ask about their
	experiences.
What else should I know?	These questions are only a few things you should
	look for. Review all 23 Items and all Exhibits in this
	disclosure document to better understand this
	franchise opportunity. See the table of contents.

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