

## FRANCHISE DISCLOSURE DOCUMENT



Palomino Valley, LLC A Minnesota Limited Liability Company 81200 Old County Road 23 Winona, MN 55987 507-410-2400 franchise@pibcoa.com / www.pibcoa.com

As a franchisee, you operate a PIBCoA<sup>™</sup> Traditional, Non-Traditional Center or Super Center that offers: specialty treatment that is non-invasive therapy to decrease pain, increase and/or restore mobility and promote independence - without surgery or prescription medications.

**TRADITIONAL or NON-TRADITIONAL CENTER:** The total investment necessary to begin operation of a PIBCOA<sup>TM</sup> Franchised Traditional or Non-Traditional Center is from \$83,315 - \$135,045. This includes \$27,500 for one (1) Franchised Traditional or Non-Traditional Center that must be paid to Franchisor.

**SUPER CENTER:** The total investment necessary to begin operation of a PIBCoA<sup>™</sup> Franchised Super Center is from \$96,790 - \$161,170. This includes \$27,500 for one (1) Franchised Super Center that must be paid to Franchisor.

U.S. Armed Forces Veterans or Military Veterans of Allied Countries with a General Discharge under Honorable Conditions; and/or active, former or retired law enforcement officers, firefighters, and other First Responders will receive a twenty percent (20%) discount of the Initial Franchise Fee on the purchase of the first Franchised Traditional, Non-Traditional or Super Center. Discount may not be combined with other discounted offers.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, Franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no government agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the Franchise Administration Department of Palomino Valley, LLC, 81200 Old County Road 23, Winona, MN, 55987, 507-410-2400, franchise@pibcoa.com.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.



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Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information on franchising. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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ISSUANCE DATE: June 6, 2017





## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about Franchisor, or about franchising in your state.

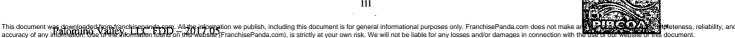
MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- THE FRANCHISE AGREEMENT REOUIRES YOU TO RESOLVE DISPUTES WITH US BY 1. ARBITRATION ONLY IN MINNESOTA. OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN MINNESOTA THAN IN YOUR OWN STATE.
- THE FRANCHISE AGREEMENT PROVIDES THAT MINNESOTA LAW GOVERNS THE 2. AGREEMENT, AND THIS LAW MAY, NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We may use the services of one or more Franchise Brokers or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Date: June 6, 2017



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