

## FRANCHISE DISCLOSURE DOCUMENT



MDR United LLC
A Pennsylvania limited liability company
95 N. Broad Street
Doylestown, Pennsylvania 18901
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www.mightydogroofing.com

We offer qualified individuals the right to operate a business that offers and sells roofing services to commercial and residential customers under the "Mighty Dog Roofing" mark.

The total investment necessary to begin operation of a Mighty Dog Roofing business ranges from \$200,335 to \$303,035, which includes \$113,500 to \$117,500 in fees that must be paid to us or our affiliates prior to opening. We also offer qualified parties the right to enter into multiple franchise agreements at once and subsequently operate multiple Mighty Dog Roofing businesses. The total initial investment to operate two Mighty Dog Roofing businesses is \$240,335 to \$343,035, which includes \$153,500 to \$157,500 that must be paid to us or our affiliates prior to opening.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, us or an affiliate of ours in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.** 

You may wish to receive your disclosure document in another format that is more convenient to you. To discuss the availability of disclosures in different formats, contact Mighty Dog Roofing's Home Office at 95 N. Broad Street, Doylestown, Pennsylvania 18901 or call 1-800-644-4894.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

The Issuance Date of this disclosure document is November 16, 2020, as amended January 31, 2021

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## **How to Use This Franchise Disclosure Document**

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION	
How much can I earn?	Item 19 may give you information about	
	outlet sales, costs, profits or losses. You	
	should also try to obtain this information	
	from others, like current and former	
	franchisees. You can find their names and	
	contact information in Item 20 or Exhibit I.	
How much will I need to invest?	Items 5 and 6 list fees you will be paying to	
	the franchisor or at the franchisor's	
	discretion. Item 7 lists the initial	
	investment to open. Item 8 describes the	
	suppliers you must use.	
Does the franchisor have the financial	Item 21 or Exhibit E included financial	
ability to provide support to my	statements. Review these statements	
business?	carefully.	
Is the franchise system stable, growing,	Item 20 summarizes the recent history of	
or shrinking?	the number of company-owned and	
	franchised outlets.	
Will my business be the only MIGHTY	Item 12 and the "territory" provisions in the	
DOG ROOFING business in my area?	franchise agreement describe whether the	
	franchisor and other franchisees can	
	compete with you.	
Does the franchise have a troubled legal	Items 3 and 4 tell you whether the	
history?	franchisor or its management have been	
	involved in material litigation or	
WILLIAM DECEMBER DOC	bankruptcy proceedings.	
What's it like to be a MIGHTY DOG	Item 20 or Exhibit I list current and former	
ROOFING franchisee?	franchisees. You can contact them to ask	
W/h o4 also should I live 0	about their experiences.	
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all	
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	Exhibits in this disclosure document to	
	better understand this franchise	
	opportunity. See the table of contents.	



## What You Need to Know About Franchising Generally

<u>Continuing responsibility to pay fees</u>. You may have to pay royalties and other fees even if you are losing money.

<u>Business model can change.</u> The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

<u>Supplier restrictions.</u> You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

**Operating restrictions.** The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>Competition from franchisor.</u> Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

**Renewal.** Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

When your franchise ends. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

## **Some States Require Registration**

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit A.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

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